

**COUNSEL | PORTFOLIO SERVICES**

# Counsel Canadian Value

INTERIM UNAUDITED FINANCIAL STATEMENTS

For the period ended September 30, 2021

These Financial Statements do not contain the Management Report of Fund Performance ("MRFP") of the investment fund.

A copy of the Fund's current Simplified Prospectus, Annual Information Form, Management Report of Fund Performance, Fund Fact Sheets, quarterly portfolio disclosures and proxy voting policies and disclosures will be provided, without charge, by: calling toll-free 1-877-625-9885, writing to Counsel Portfolio Services Inc., 5015 Spectrum Way, Suite 300, Mississauga, ON, L4W 0E4, by visiting our website at [www.counselservices.com](http://www.counselservices.com) or by visiting [www.sedar.com](http://www.sedar.com).

Counsel Portfolio Services Inc., the Manager of the Fund, appoints independent auditors to audit the Fund's Annual Financial Statements. Under Canadian securities laws (National Instrument 81-106), if an auditor has not reviewed the Interim Financial Statements, this must be disclosed in an accompanying notice. The Fund's independent auditors have not performed a review of these Interim Financial Statements in accordance with standards established by the Chartered Professional Accountants of Canada.

**STATEMENTS OF FINANCIAL POSITION**

at September 30, 2021 (unaudited) with comparative figures at March 31, 2021 (audited)  
(in \$ 000 except per security amounts)

	Sep. 30 2021	Mar. 31 2021
<b>Assets</b>		
<b>Current assets:</b>		
Investments at fair value	130,738	130,115
Cash and cash equivalents	2,667	3,668
Accrued interest receivable	–	1
Dividends receivable	307	364
Accounts receivable for investments sold	–	–
Accounts receivable for securities issued	48	19
Accounts receivable from the Manager	2	1
Margin on derivative contracts	–	–
Derivative assets	–	–
Other assets	–	–
	133,762	134,168
<b>Non-current assets:</b>		
Taxes recoverable	–	–
Other assets	–	–
	–	–
<b>Total assets</b>	133,762	134,168
<b>Liabilities</b>		
<b>Current liabilities:</b>		
Bank indebtedness	–	–
Accounts payable for investments purchased	–	–
Accounts payable for securities redeemed	100	119
Distributions payable	–	–
Accrued expenses and miscellaneous payables	1	1
Dividends payable on investments sold short	–	–
Derivative liabilities	–	–
Taxes payable	–	–
Other liabilities	–	–
<b>Total liabilities</b>	101	120
<b>Net assets attributable to securityholders</b>	133,661	134,048

**STATEMENTS OF COMPREHENSIVE INCOME**

for the periods ended September 30 (unaudited)  
(in \$ 000 except per security amounts)

	2021	2020
<b>Income:</b>		
Dividends	1,869	1,617
Interest and other income	1	5
Net realized gain (loss)	5,994	(1,671)
Net unrealized gain (loss)	555	12,421
Income (loss) from derivatives	–	–
Income (loss) from short selling	–	–
Securities lending income	1	3
Trust income	21	10
<b>Total income</b>	8,441	12,385
<b>Expenses:</b>		
Management fees	228	205
Management fee rebates	(3)	(1)
Administration fees	38	33
Commissions and other portfolio transaction costs	25	22
Independent Review Committee costs	–	–
Interest and other charges	–	–
<b>Expenses before amounts absorbed by Manager</b>	288	259
Expenses absorbed by Manager	–	–
<b>Net expenses</b>	288	259
<b>Increase (decrease) in net assets attributable to securityholders from operations before tax</b>	8,153	12,126
Foreign withholding tax expense (recovery)	–	–
Foreign income tax expense (recovery)	–	–
Income tax expense (recovery)	–	–
<b>Increase (decrease) in net assets attributable to securityholders from operations</b>	8,153	12,126

	Net assets attributable to securityholders			
	per security		per series	
	Sep. 30 2021	Mar. 31 2021	Sep. 30 2021	Mar. 31 2021
Series A	18.67	17.76	13,159	12,901
Series E	18.75	17.83	6,326	6,675
Series F	18.38	17.46	4,916	4,735
Series I	18.79	17.91	1,728	1,687
Series O	17.93	17.10	101,888	102,404
Series Private Wealth	18.52	17.65	5,644	5,646
			133,661	134,048

	Increase (decrease) in net assets attributable to securityholders from operations			
	per security		per series	
	2021	2020	2021	2020
Series A	0.93	1.63	659	1,282
Series E	0.95	1.65	339	780
Series F	1.02	1.71	277	504
Series I	1.14	1.81	107	250
Series O	1.10	1.75	6,420	8,853
Series Private Wealth	1.13	1.79	351	457
			8,153	12,126

**STATEMENTS OF CHANGES IN FINANCIAL POSITION**

for the periods ended September 30 (unaudited)  
(in \$ 000 except when stated)

	TOTAL		SERIES A		SERIES E		SERIES F	
	2021	2020	2021	2020	2021	2020	2021	2020
<b>Net assets attributable to securityholders, beginning of period</b>	134,048	90,721	12,901	10,371	6,675	6,392	4,735	3,656
Increase (decrease) in net assets attributable to securityholders resulting from:								
<b>Operations</b>	8,153	12,126	659	1,282	339	780	277	504
<b>Distributions:</b>								
Income	(1,558)	(1,404)	–	(55)	–	(39)	(26)	(48)
Capital gains	–	–	–	–	–	–	–	–
Return of capital	–	–	–	–	–	–	–	–
Management fee rebates	(3)	(1)	(2)	–	–	–	(1)	(1)
<b>Total distributions</b>	(1,561)	(1,405)	(2)	(55)	–	(39)	(27)	(49)
<b>Security transactions:</b>								
Proceeds from sale of securities	5,049	5,162	896	1,058	–	–	276	991
Proceeds from securities issued on merger	–	–	–	–	–	–	–	–
Reinvested from distributions	1,560	1,402	2	55	–	38	26	47
Payment on redemption of securities	(13,588)	(8,814)	(1,297)	(1,313)	(688)	(478)	(371)	(615)
<b>Total security transactions</b>	(6,979)	(2,250)	(399)	(200)	(688)	(440)	(69)	423
<b>Increase (decrease) in assets attributable to securityholders</b>	(387)	8,471	258	1,027	(349)	301	181	878
<b>Net assets attributable to securityholders, end of period</b>	133,661	99,192	13,159	11,398	6,326	6,693	4,916	4,534
<b>Increase (decrease) in securities</b> (in thousands):								
<b>Securities outstanding, beginning of period</b>			726	780	374	479	271	281
Add (deduct):								
Securities sold			49	74	–	–	16	72
Securities issued on merger			–	–	–	–	–	–
Reinvested from distributions			–	4	–	3	1	3
Securities redeemed			(70)	(90)	(37)	(33)	(20)	(44)
<b>Securities outstanding, end of period</b>			705	768	337	449	268	312

	SERIES I		SERIES O		SERIES PRIVATE WEALTH	
	2021	2020	2021	2020	2021	2020
<b>Net assets attributable to securityholders, beginning of period</b>	1,687	1,672	102,404	65,206	5,646	3,424
Increase (decrease) in net assets attributable to securityholders resulting from:						
<b>Operations</b>	107	250	6,420	8,853	351	457
<b>Distributions:</b>						
Income	(23)	(32)	(1,436)	(1,171)	(73)	(59)
Capital gains	–	–	–	–	–	–
Return of capital	–	–	–	–	–	–
Management fee rebates	–	–	–	–	–	–
<b>Total distributions</b>	(23)	(32)	(1,436)	(1,171)	(73)	(59)
<b>Security transactions:</b>						
Proceeds from sale of securities	155	527	3,366	2,238	356	348
Proceeds from securities issued on merger	–	–	–	–	–	–
Reinvested from distributions	23	32	1,436	1,171	73	59
Payment on redemption of securities	(221)	(392)	(10,302)	(5,618)	(709)	(398)
<b>Total security transactions</b>	(43)	167	(5,500)	(2,209)	(280)	9
<b>Increase (decrease) in assets attributable to securityholders</b>	41	385	(516)	5,473	(2)	407
<b>Net assets attributable to securityholders, end of period</b>	1,728	2,057	101,888	70,679	5,644	3,831
<b>Increase (decrease) in securities</b> (in thousands):						
<b>Securities outstanding, beginning of period</b>	94	125	5,990	5,094	320	259
Add (deduct):						
Securities sold	9	37	190	165	20	25
Securities issued on merger	–	–	–	–	–	–
Reinvested from distributions	1	2	81	85	4	4
Securities redeemed	(12)	(27)	(580)	(401)	(39)	(28)
<b>Securities outstanding, end of period</b>	92	137	5,681	4,943	305	260

The accompanying notes are an integral part of these financial statements.

**STATEMENTS OF CASH FLOWS**

for the periods ended September 30 (unaudited)  
(in \$ 000)

	2021	2020
<b>Cash flows from operating activities</b>		
Increase (decrease) in net assets attributable to securityholders from operations	8,153	12,126
<b>Less non-cash impact of:</b>		
Net realized loss (gain) on investments	(5,994)	1,671
Change in net unrealized loss (gain) on investments	(555)	(12,421)
Distributions received from Underlying Funds	–	–
<b>Adjustments for:</b>		
Proceeds from sale and maturity of investments	21,264	15,219
Purchases of investments	(15,338)	(13,138)
(Increase) decrease in accounts receivable and other assets	57	(62)
Increase (decrease) in accounts payable and other liabilities	–	–
<b>Net cash provided by (used in) operating activities</b>	<b>7,587</b>	<b>3,395</b>
<b>Cash flows from financing activities:</b>		
Proceeds from securities issued	5,020	5,199
Proceeds from securities issued on merger	–	–
Payments on redemption of securities	(13,607)	(8,772)
Distributions paid net of reinvestments	(1)	(3)
<b>Net cash provided by (used in) financing activities</b>	<b>(8,588)</b>	<b>(3,576)</b>
<b>Increase (decrease) in cash and cash equivalents</b>	<b>(1,001)</b>	<b>(181)</b>
Cash and cash equivalents at beginning of period	3,668	2,418
Effect of exchange rate fluctuations on cash and cash equivalents	–	–
<b>Cash and cash equivalents, end of period</b>	<b>2,667</b>	<b>2,237</b>
Cash	843	183
Cash equivalents	1,824	2,054
Bank indebtedness	–	–
	2,667	2,237
<b>Supplementary disclosures on cash flow from operating activities:</b>		
Dividends received net of withholding taxes	1,926	1,554
Interest received net of withholding taxes	2	7
Interest paid	–	–
Income taxes paid (recovered)	–	–

**SCHEDULE OF INVESTMENTS**

as at September 30, 2021 (unaudited)

	Country	Sector	No. of Units/ Shares	Average Cost (\$ 000)	Fair Value (\$ 000)
<b>EQUITIES</b>					
Alimentation Couche-Tard Inc. Class B Sub. voting	Canada	Consumer Staples	124,410	4,135	6,029
Allied Properties Real Estate Investment Trust	Canada	Real Estate	63,618	2,485	2,559
ARC Resources Ltd.	Canada	Energy	181,868	1,571	2,159
The Bank of Nova Scotia	Canada	Financials	120,278	7,698	9,377
Brookfield Asset Management Inc. Class A (CAD)	Canada	Financials	106,611	3,537	7,236
Brookfield Infrastructure Partners LP	Canada	Utilities	31,533	1,344	2,246
Brookfield Renewable Energy Partners LP	Canada	Utilities	31,583	821	1,478
Canadian National Railway Co.	Canada	Industrials	42,223	4,439	6,197
Canadian Natural Resources Ltd.	Canada	Energy	51,992	1,380	2,408
Canadian Pacific Railway Ltd.	Canada	Industrials	37,555	2,285	3,106
CGI Inc.	Canada	Information Technology	33,792	2,700	3,636
Dollarama Inc.	Canada	Consumer Discretionary	21,178	845	1,163
Fairfax Financial Holdings Ltd. Sub. voting	Canada	Financials	6,290	3,400	3,216
Franco-Nevada Corp.	Canada	Materials	12,279	2,181	2,020
IA Financial Corporate Inc.	Canada	Financials	24,022	1,627	1,726
Manulife Financial Corp.	Canada	Financials	153,517	3,601	3,743
Methanex Corp.	Canada	Materials	55,793	2,353	3,257
Metro Inc.	Canada	Consumer Staples	28,622	1,263	1,771
Nutrien Ltd.	Canada	Materials	47,726	2,389	3,924
Open Text Corp.	Canada	Information Technology	75,245	4,584	4,652
Pembina Pipeline Corp.	Canada	Energy	109,220	3,828	4,385
Quebecor Inc. Class B Sub. voting	Canada	Communication Services	65,914	2,069	2,018
Restaurant Brands International Inc.	Canada	Consumer Discretionary	44,029	3,161	3,417
Rogers Communications Inc. Class B non-voting	Canada	Communication Services	87,406	5,322	5,170
Royal Bank of Canada	Canada	Financials	85,968	8,356	10,834
Saputo Inc.	Canada	Consumer Staples	76,583	2,976	2,467
Stella-Jones Inc.	Canada	Materials	46,221	1,946	1,971
Suncor Energy Inc.	Canada	Energy	231,930	5,722	6,090
TC Energy Corp.	Canada	Energy	107,380	6,226	6,546
Teck Resources Ltd. Class B	Canada	Materials	87,624	2,363	2,763
TELUS Corp.	Canada	Communication Services	104,586	1,987	2,912
The Toronto-Dominion Bank	Canada	Financials	122,385	6,455	10,262
				105,049	130,738
				(71)	—
<b>COMMISSIONS AND OTHER PORTFOLIO TRANSACTION COSTS</b>					
<b>TOTAL INVESTMENTS</b>				<b>104,978</b>	<b>130,738</b>
<b>Net Assets</b>					
Total investments					130,738
Cash and cash equivalents					2,667
Other net assets (liabilities)					256
					<b>133,661</b>

**Schedule of Asset Composition**

at September 30, 2021 (unaudited)

	% of net assets
<b>BY ASSET TYPE</b>	
Equities	97.8
Cash and cash equivalents	2.0
Other	0.2
<b>Total</b>	<b>100.0</b>
<b>BY SECTOR</b>	
Financials	34.7
Energy	16.1
Materials	10.4
Consumer Staples	7.7
Communication Services	7.6
Industrials	7.0
Information Technology	6.2
Consumer Discretionary	3.4
Utilities	2.8
Real Estate	1.9
Cash and cash equivalents	2.0
Other	0.2
	<b>100.0</b>

at March 31, 2021

	% of net assets
<b>BY ASSET TYPE</b>	
Equities	97.1
Cash and cash equivalents	2.7
Other	0.2
<b>Total</b>	<b>100.0</b>
<b>BY SECTOR</b>	
Financials	33.4
Energy	14.5
Consumer Staples	9.2
Materials	8.2
Industrials	7.7
Communication Services	7.4
Consumer Discretionary	5.9
Information Technology	5.8
Utilities	3.0
Real Estate	2.0
Cash and cash equivalents	2.7
Other	0.2
	<b>100.0</b>

**NOTES TO INTERIM UNAUDITED FINANCIAL STATEMENTS****1. FISCAL PERIODS AND GENERAL INFORMATION**

The information provided in these financial statements and notes thereto is for the six-month period ended or as at September 30, 2021 and 2020, except for the comparative information presented in the Statements of Financial Position and notes thereto, which is as at March 31, 2021, as applicable. In the year a series is established, 'period' represents the period from inception to the period end of that fiscal period. In a year in which a series is terminated, 'period' represents the period from April 1 to the date of the series' termination. Refer to Note 9 (a) for series inception and termination dates.

The Fund is organized as an open-ended mutual fund trust established under the laws of the Province of Ontario pursuant to a Declaration of Trust as amended and restated from time to time. The address of the Fund's registered office is 5015 Spectrum Way, Suite 300, Mississauga, Ontario, Canada. The Fund is authorized to issue an unlimited number of units (referred to as "security" or "securities") of multiple series. Series of the Fund are available for sale under Simplified Prospectus and/or exempt distribution options.

Counsel Portfolio Services Inc. (the "Manager" or "Counsel") acts as the Fund's manager and trustee.

**2. BASIS OF PREPARATION AND PRESENTATION**

These unaudited interim financial statements ("financial statements") have been prepared in accordance with International Financial Reporting Standards ("IFRS"), including international Accounting Standard ("IAS") 34, Interim Financial Reporting, as issued by the International Accounting Standards Board ("IASB"). These financial statements were prepared using the same accounting policies, critical accounting judgements and estimates as applied in the Fund's most recent audited annual financial statements for the year ended March 31, 2021. A summary of the Fund's significant accounting policies under IFRS is presented in Note 3.

These financial statements are presented in Canadian dollars, which is the Fund's functional currency, and rounded to the nearest thousand unless otherwise indicated. These financial statements are prepared on a going concern basis using the historical cost basis, except for financial assets and liabilities that have been measured at fair value.

These financial statements were authorized for issue by Counsel's Board of Directors on November 11, 2021.

**3. SIGNIFICANT ACCOUNTING POLICIES****(a) Financial Instruments**

Financial instruments include financial assets and liabilities such as debt and equity securities, investment funds, and derivatives. The Fund classifies and measures financial instruments in accordance with IFRS 9 Financial Instruments. Upon initial recognition, financial instruments are classified as fair value through profit or loss ("FVTPL"). All financial instruments are recognized in the Statements of Financial Position when the Fund becomes a party to the contractual requirements of the instrument. Financial instruments are derecognized when the right to receive cash flows from the instrument has expired or the Fund has transferred substantially all risks and rewards of ownership. As such, investment purchase and sale transactions are recorded as of the trade date.

Financial instruments are designated on initial recognition as FVTPL with changes in fair value recognized in the Statement of Comprehensive Income – Net unrealized gain (loss).

Realized and unrealized gains and losses on investments are calculated based on average cost of investments and exclude commissions and other portfolio transaction costs, which are separately reported in the Statement of Comprehensive Income – Commissions and other portfolio transaction costs.

Gains and losses arising from changes in the fair value of the investments are included in the Statement of Comprehensive Income for the period in which they arise.

The Fund accounts for its holdings in investment funds at FVTPL. Counsel has concluded that the investment funds in which the Fund invests, do not meet the definition of structured entities.

The Fund's redeemable securities entitle securityholders the right to redeem their interest in the Fund for cash equal to their proportionate share of the net asset value of the Fund, amongst other contractual rights. The Fund's redeemable securities meet the criteria for classification as financial liabilities under IAS 32, Financial Instruments: Presentation. The Fund's obligation for net assets attributable to securityholders is presented at the redemption amount.

IAS 7, *Statement of Cash Flows*, requires disclosures related to changes in liabilities and assets, such as the securities of the Fund, arising from financing activities. Changes in securities of the Fund, including both changes from cash flows and non-cash changes, are included in the Statement of Changes in Financial Position. Any changes in the securities not settled in cash as at the end of the period are presented as either Accounts receivable for securities issued or Accounts payable for securities redeemed in the Statement of Financial Position. These accounts receivable and accounts payable amounts typically settle shortly after period-end.

**(b) Fair Value Measurement**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Investments listed on a public securities exchange, including exchange traded funds, or traded on an over-the-counter market are valued on the basis of the last traded market price or close price recorded by the security exchange on which the security is principally traded, where this price falls within the quoted bid-ask spread for the investment. In circumstances where this price is not within the bid-ask spread, Counsel determines the point within the bid-ask spread that is most representative of fair value based on the specific facts and circumstances. Unlisted or non-exchange traded investments, or investments where a last sale or close price is unavailable or investments for which market quotations are, in Counsel's opinion, inaccurate, unreliable, or not reflective of all available material information, are valued at their fair value as determined by Counsel using appropriate and accepted industry valuation techniques including valuation models. The fair value determined using valuation models requires the use of inputs and assumptions based on observable market data including volatility and other applicable rates or prices. In limited circumstances, the fair value may be determined using valuation techniques that are not supported by observable market data.

Cash and cash equivalents which includes cash on deposit with financial institutions and short-term investments that are readily convertible to cash, are subject to an insignificant risk of changes in value and are used by the Fund in the management of short-term commitments. Cash and cash equivalents are reported at amortized cost which closely approximates their fair value due to their nature of being highly liquid and having short terms to maturity. Bank overdraft positions are presented under current liabilities as bank indebtedness in the Statement of Financial Position.

The Fund may use derivatives (such as written options, futures, forward contracts, swaps or customized derivatives) to hedge against losses caused by changes in securities prices, interest rates or exchange rates. The Fund may also use derivatives for non-hedging purposes in order to invest indirectly in securities or financial markets, to gain exposure to other currencies, to seek to generate additional income, and/or for any other purpose considered appropriate by Counsel or the Fund's sub-advisor(s), provided that the use of the derivative is consistent with the Fund's investment objectives. Any use of derivatives will comply with Canadian mutual fund laws, subject to the regulatory exemptions granted to the Fund, as applicable. Refer to "Exemptions from National Instrument 81-102" in the Annual Information Form of the Fund for further details, including the complete conditions of these exemptions, as applicable.

Valuations of derivative instruments are carried out daily, using normal exchange reporting sources for exchange-traded derivatives and specific broker enquiry for over-the-counter derivatives.

The value of forward contracts is the gain or loss that would be realized if, on the valuation date, the positions were to be closed out. The change in value of forward contracts is included in the Statements of Comprehensive Income -- Net unrealized gain (loss).

The value of futures contracts or swaps fluctuates daily, and cash settlements made daily, where applicable, by the Fund are equal to the change in unrealized gains or losses that are best determined at the settlement price. These unrealized gains or losses are recorded and reported as such until the Fund closes out the contract or the contract expires. Margin paid or deposited in respect of futures contracts or swaps is reflected as a receivable in the Statement of Financial Position – Margin on derivatives. Any change in the variation margin requirement is settled daily.

The Fund categorizes the fair value of its assets and liabilities into three categories, which are differentiated based on the observable nature of the inputs and extent of estimation required.

**Level 1** – Unadjusted quoted prices in active markets for identical assets or liabilities;

**Level 2** – Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly. Examples of Level 2 valuations include quoted prices for similar securities, quoted prices on inactive markets and from recognized investment dealers, and the application of factors derived from observable data to non-North American quoted prices in order to estimate the impact of differences in market closing times.

Financial instruments classified as Level 2 investments are valued based on the prices provided by an independent reputable pricing services company who prices the securities based on recent transactions and quotes received from market participants and through incorporating observable market data and using standard market convention practices. The estimated fair values for these securities may be different from the values that would have been used had a ready market for the investment existed; and

**Level 3** – Inputs that are not based on observable market data.

The inputs are considered observable if they are developed using market data, such as publicly available information about actual events or transactions, and that reflect the assumption that market participants would use when pricing the asset or liability.

See Note 9 (e) for the fair value classifications of the Fund.

**NOTES TO INTERIM UNAUDITED FINANCIAL STATEMENTS****3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)****(c) Income recognition**

Interest income from interest bearing investments is recognized using the effective interest method. Dividends are accrued as of the ex-dividend date. Realized gains or losses on the sale of investments, including foreign exchange gains or losses on such investments, are calculated on an average cost basis.

Income, realized gains (losses), and unrealized gains (losses) are allocated daily among the series on a pro-rata basis.

**(d) Commissions and other portfolio transaction costs**

Commissions and other portfolio transaction costs are costs incurred to acquire, issue or dispose of financial assets or liabilities. They include fees and commissions paid to agents, exchanges, brokers, dealers and other intermediaries. The total brokerage commissions incurred by the Fund in connection with portfolio transactions for the periods, together with other transaction charges, is disclosed in the Statements of Comprehensive Income. Brokerage business is allocated to brokers based on the best net result for the Fund. Subject to this criteria, commissions may be paid to brokerage firms which provide (or pay for) certain services, other than order execution, which may include investment research, analysis and reports, and databases or software in support of these services. Where applicable and ascertainable, the value of third-party services that were paid for by brokers during the periods is disclosed in Note 9. The value of certain proprietary services provided by brokers cannot be reasonably estimated.

**(e) Securities lending, repurchase and reverse repurchase transactions**

The Fund is permitted to enter into securities lending, repurchase and reverse repurchase transactions as set out in the Fund's Simplified Prospectus. These transactions involve the temporary exchange of securities for collateral with a commitment to redeliver the same securities on a future date.

Income is earned from these transactions in the form of fees paid by the counterparty and, in certain circumstances, interest paid on cash or securities held as collateral. Income earned from these transactions is included in the Statements of Comprehensive Income and recognized when earned. Securities lending transactions are administered by the Canadian Imperial Bank of Commerce (the "Securities Lending Agent"). The value of cash or securities held as collateral must be at least 102% of the fair value of the securities loaned, sold or purchased.

Note 9 summarizes the details of securities loaned and collateral received, as well as a reconciliation of securities lending income, if applicable. Collateral received is comprised of debt obligations of the Government of Canada and other countries, Canadian provincial and municipal governments, and financial institutions.

**(f) Foreign currency**

The functional and presentation currency of the Fund is Canadian dollars. Foreign currency purchases and sales of investments and foreign currency dividend and interest income and expenses are translated to Canadian dollars at the rate of exchange prevailing at the time of the transactions.

Foreign exchange gains (losses) on purchases and sales of foreign currencies are included in the Statements of Comprehensive Income – Net realized gain (loss).

The fair value of investments and other assets and liabilities, denominated in foreign currencies, are translated to Canadian dollars at the rate of exchange prevailing on each business day.

**(g) Offsetting**

The Fund only offsets financial assets and liabilities in the Statement of Financial Position when there is a legally enforceable right to set-off the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. In the normal course of business, the Fund enters into various master netting agreements or similar agreements that do not meet the criteria for offsetting in the Statements of Financial Position but still allow for the related amounts to be set off in certain circumstances, such as bankruptcy or termination of the contracts. Note 9 summarizes the details of such offsetting, if applicable, subject to master netting arrangements or other similar agreements and the net impact to the Statements of Financial Position if all such rights were exercised.

Income and expenses are not offset in the statement of comprehensive income unless required or permitted to by an accounting standard, as specifically disclosed in the IFRS policies of the Fund.

**(h) Net assets attributable to securityholders per security**

Net assets attributable to securityholders per security is computed by dividing the net assets attributable to securityholders of a series of securities on a business day by the total number of securities of the series outstanding on that day.

**(i) Net asset value per security**

Net asset value per security is determined for the purchase and redemption of securities in accordance with the methods disclosed in the Fund's Simplified Prospectus and Annual Information Form. These methods may vary from valuation principles under IFRS. As at September 30, 2021 and March 31, 2021, there were no such differences.

**(j) Increase (decrease) in net assets attributable to securityholders from operations per security**

Increase (decrease) in net assets attributable to securityholders from operations per security in the Statement of Comprehensive Income represents the increase (decrease) in net assets attributable to securityholders from operations for the period, divided by the weighted average number of securities outstanding during the period.

**(k) Future Accounting Changes**

Counsel has determined there are no material implications to the Fund's financial statements arising from IFRS issued but not yet effective.

**4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS**

The preparation of these financial statements requires management to make estimates and assumptions that primarily affect the valuation of investments. Estimates and assumptions are reviewed on an ongoing basis. Actual results may differ from these estimates.

Ongoing uncertainty regarding the duration and long-term impact of the COVID-19 pandemic and the implementation of vaccination programs, as well as the efficacy of government and central bank monetary and fiscal interventions, may continue to affect the Fund's performance in future periods.

**Use of Estimates***Fair value of securities not quoted in an active market*

The Fund holds financial instruments that are not quoted in active markets and are valued using valuation techniques that make use of observable data, to the extent practicable. Various valuation techniques are utilized, depending on a number of factors, including comparison with similar instruments for which observable market prices exist and recent arm's length market transactions. Key inputs and assumptions used are company specific and may include estimated discount rates and expected price volatilities. Changes in key inputs, could affect the reported fair value of these financial instruments held by the Fund.

**Use of Judgments***Classification and measurement of investments and application of the fair value option*

In classifying and measuring financial instruments held by the Fund, the Manager is required to make significant judgments in order to determine the most appropriate classification in accordance with IFRS 9. The Manager has considered the Fund's business model, commitments to securityholders, and the manner in which investments are managed and evaluated as a group and has determined that irrevocable designation of financial instruments as financial assets or financial liabilities at fair value through profit or loss provides the most appropriate measurement and presentation of the Fund's investments and financial instruments.

*Functional Currency*

The Fund's functional and presentation currency is the Canadian dollar, which is the currency considered to best represent the economic effects of the Fund's underlying transactions, events and conditions taking into consideration the manner in which securities are issued and redeemed and how returns and performance by the Fund are measured.

**NOTES TO INTERIM UNAUDITED FINANCIAL STATEMENTS****5. INCOME TAXES**

The Fund qualifies as a mutual fund trust under the provisions of the Income Tax Act (Canada) and, accordingly, is subject to tax on its income including net realized capital gains in the taxation year, which is not paid or payable to its securityholders as at the end of the taxation year. It is the intention of the Fund to distribute all of its net income and sufficient net realized capital gains so that the Fund will not be subject to income taxes other than foreign withholding taxes, if applicable. The Fund's taxation year end is December 15.

Losses of the Fund cannot be allocated to securityholders and are retained in the Fund for use in future years. Non-capital losses incurred may be carried forward up to 20 years to reduce taxable income and realized capital gains of future years. Net capital losses may be carried forward indefinitely to reduce future realized capital gains. Refer to Note 9 (d) for a summary of the Fund's loss carryforwards.

**6. MANAGEMENT FEES AND OPERATING EXPENSES**

Counsel is paid a management fee for arranging for the management of the investment portfolio, providing investment analysis and recommendations, making investment decisions, making brokerage arrangements relating to the purchase and sale of the investment portfolio and making arrangements with registered dealers for the purchase and sale of securities of the Fund by securityholders.

Each series of the Fund, excluding Series O, is charged a fixed rate annual administration fee ("Administration Fee"), as applicable, and in return, Counsel bears all of the operating expenses of the Fund, other than certain specified fund costs.

Other fund costs include taxes (including, but not limited to GST/HST and income tax), interest and borrowing costs, all fees and expenses of the Counsel Funds' Independent Review Committee, costs of complying with the regulatory requirement to produce Fund Facts, fees paid to external service providers associated with tax reclaims, refunds or the preparation of foreign tax reports on behalf of the Funds, and any new fees related to external services that were not commonly charged in the Canadian mutual fund industry after the date of the Fund's most recently filed Simplified Prospectus.

Counsel may waive or absorb management fees and/or Administration Fees at its discretion and stop waiving or absorbing such fees at any time without notice. Refer to Note 9 (a) for the management fee and Administration Fee rates charged to each series of securities.

**7. FUND'S CAPITAL**

The capital of the Fund is divided into different series with each series having an unlimited number of securities. The securities outstanding for the Fund as at September 30, 2021 and 2020 and securities issued, reinvested and redeemed for the period are presented in the Statements of Changes in Financial Position. Counsel manages the capital of the Fund in accordance with the investment objectives and strategies as discussed in Note 8 (a).

**8. FINANCIAL INSTRUMENTS RISK****(a) Risk exposure and management**

The Fund's investment activities expose it to a variety of financial risks, as defined in IFRS 7 *Financial Instruments: Disclosures* ("IFRS 7"). The Fund's exposure to financial risks is concentrated in its investments, which are presented in the Schedule of Investments, grouped by asset type, with geographic and sector information. The Manager seeks to minimize potential adverse effects of financial risks on the Fund's performance by employing professional, experienced portfolio advisors, by monitoring the Fund's positions and market events daily, by diversifying the investment portfolio within the constraints of the Fund's investment objectives and strategies, as disclosed in Note 9 (b), and where applicable, by using derivatives to hedge certain risk exposures. To assist in managing risks, Counsel also maintains a governance structure that oversees the Fund's investment activities and monitors compliance with the Fund's stated investment strategy, internal guidelines, and securities regulations.

**(b) Liquidity risk**

Liquidity risk arises when the Fund encounters difficulty in meeting its financial obligations as they come due. The Fund is exposed to liquidity risk due to potential daily cash redemptions of redeemable securities. In order to monitor the liquidity of its assets, the Fund utilizes a liquidity risk management program that calculates the number of days to convert the investments held by the Fund into cash using a multi-day liquidation approach. This liquidity risk analysis assesses the Fund's liquidity against pre-determined minimum liquidity percentages, established for different time periods. In addition, the Fund has the ability to borrow up to 5% of its net assets for the purposes of funding redemptions. In order to comply with securities regulations, the Fund must maintain at least 85% of its assets in liquid investments (i.e. investments that can be readily sold).

Other investment funds managed by Counsel ("Top Funds") may invest in Series O securities offered by the Fund on a prospectus-exempt basis in accordance with the investment objectives of those funds. Series Private Wealth securities may also be issued on a prospectus-exempt basis to investors in the IPC Private Wealth program offered by IPC Securities Corporation, an affiliate of Counsel.

From time to time, these holdings may be rebalanced by either reducing an allocation to the Fund or eliminating such investments in the Fund entirely. In either case, depending on the size of the investment by a large investor, this could cause a significant redemption from the Fund. Meeting such a redemption may require the Fund to sell portfolio holdings. This could result in the Fund selling a particular holding before it has achieved the valuation sought by the Manager thus affecting Fund returns. This could also result in the Fund realizing capital gains on its holdings earlier than planned, which could result in capital gains distributed to investors in the Fund (which could result in income tax payable by the investor) that might not have occurred or might have occurred at a later date.

For the amounts held by and the changes thereto during the period pertaining to Series O and/or Series Private Wealth, please refer to the amounts disclosed in the Statement of Financial Position and Statement of Changes in Financial Position.

**(c) Credit Risk**

Credit risk is the risk that a counterparty to a financial instrument will fail to discharge an obligation or commitment into which it has entered with the Fund. Note 9 (c) summarizes the Fund's exposure, if applicable and significant, to credit risk through fixed income instruments. Where presented, credit ratings and rating categories are based on ratings issued by a designated rating organization.

All transactions in listed securities are executed with approved brokers.

To minimize the possibility of settlement default, securities are exchanged for payment simultaneously, where market practices permit, through the facilities of a central depository and/or clearing agency where customary.

The carrying amount of investments and other assets represents the maximum credit risk exposure as at the dates of the Statements of Financial Position. The Fund may enter into securities lending transactions with counterparties and it may also be exposed to credit risk from the counterparties to the derivative instruments it may use. Credit risk associated with these transactions is considered minimal as all counterparties have an approved credit rating equivalent to a Standard & Poor's credit rating of not less than A-1 (low) on their short-term debt and of A on their long-term debt, as applicable.

**(d) Currency risk**

Currency risk is the risk that financial instruments which are denominated or exchanged in a currency other than the Canadian dollar, which is the Fund's functional currency, will fluctuate due to changes in exchange rates. Generally, foreign denominated investments increase in value when the value of the Canadian dollar (relative to foreign currencies) falls. Conversely, when the value of the Canadian dollar rises relative to foreign currencies, the values of foreign denominated investments fall.

Note 9 (c) indicates the foreign currencies, if applicable, to which the Fund had significant exposure, in Canadian dollar terms, to the Fund's net assets had the Canadian dollar strengthened or weakened by 5% relative to all foreign currencies, all other variables held constant. In practice, the actual trading results may differ and the difference could be material. Other financial assets and liabilities (including dividends and interest receivable, and receivables/payables for investments sold/purchased) that are denominated in foreign currencies do not generally expose the Fund to significant currency risk.

**(e) Interest rate risk**

Interest rate risk arises on interest-bearing financial instruments. The Fund is exposed to the risk that the value of interest-bearing financial instruments will fluctuate due to changes in the prevailing levels of market interest rates. Generally, these securities increase in value when interest rates fall and decrease in value when interest rates rise.

If significant, Note 9 (c) summarizes the Fund's bonds by remaining term to maturity and illustrates the potential impact to the Fund's net assets had prevailing interest rates increased or decreased by 1%, assuming a parallel shift in the yield curve, all other variables held constant. In practice, the actual trading results may differ and the difference could be material.

Cash and cash equivalents are short term in nature and are not generally subject to significant amounts of interest rate risk.

**(f) Other price risk**

Other price risk is the risk that the value of financial instruments will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk), whether caused by factors specific to an individual investment, its issuer, or all factors affecting all instruments traded in a market or market segment. All investments present a risk of loss of capital. This risk is managed through a careful selection of investments and other financial instruments within the parameters of the investment strategy.

Other price risk typically arises from exposure to equity securities. Note 9 (c) illustrates the potential increase or decrease in the Fund's net assets had the prices on the respective exchanges for these securities increased or decreased by 10%, all other variables held constant. In practice, the actual trading results may differ and the difference could be material.



**NOTES TO INTERIM UNAUDITED FINANCIAL STATEMENTS**

All figures stated in \$000s of Canadian dollars, except for Note 9(a), unless otherwise noted

**9. FUND SPECIFIC INFORMATION****(a) Series information**

Series	Date of Inception	Minimum Investment (\$)	Management Fee <sup>6</sup> (%)	Administration Fee <sup>6</sup> (%)
Series A <sup>1</sup>	January 7, 2009	1,000	1.90	0.25
Series E <sup>7</sup>	January 7, 2009	75,000	1.75	0.25
Series F <sup>2</sup>	January 7, 2009	1,000	0.85	0.15
Series I <sup>2,3,6</sup>	January 7, 2009	1,000	–	0.15
Series O <sup>4</sup>	January 7, 2009	–	–	–
Series Private Wealth <sup>5</sup>	January 7, 2009	–	–	0.15

<sup>1</sup> Series A is the only series subject to sales or redemption charges; these charges are based on purchase options chosen. Securities purchased under the sales charge option may be subject to a negotiated fee of up to 5% at time of initial purchase. Securities previously purchased under the redemption charge or low-load options may be subject to a redemption fee of up to 5% or 2% respectively (based on date of initial purchase); new securities are not available under these options but may be acquired through switching from other Counsel funds.

<sup>2</sup> A negotiable advisory or asset-based fee (plus sales taxes) is payable by investors to their dealer(s) in connection with the securities held in this series. The fee may be collected by Counsel from the investor's account through redemption of securities and remitted to the dealer at the investor's request. Alternatively, the dealer may collect it directly from the investor.

<sup>3</sup> The management fee for this series is 0.85% and is payable directly to Counsel generally through the monthly redemption of securities.

<sup>4</sup> There are no management or administration fees for this series since these securities are designed to facilitate fund-of-fund investing where duplication of management fees is prohibited.

<sup>5</sup> There are no management fees for Series Private Wealth. An investor must enter into an agreement to participate in a discretionary managed program offered by IPC Securities Corporation and agree to pay certain asset-based fees.

<sup>6</sup> Counsel may, at its discretion, waive or lower the management fee (either directly or indirectly) and/or administration fee payable by investors. Individual investors (excluding Series E investors) may be eligible for a management fee reduction subject to meeting certain requirements as discussed in the Fund's Simplified Prospectus.

<sup>7</sup> This series is not available for purchase.

**(b) Investment Objectives and Strategies**

The Fund invests primarily in large-capitalization Canadian equity securities. The Fund may invest up to 30% of its assets in foreign securities.

**(c) Risks Associated with Financial Instruments**

## i. Currency Risk

As at September 30, 2021 and March 31, 2021, the Fund did not have a significant exposure to currency risk.

## ii. Interest Rate Risk

As at September 30, 2021 and March 31, 2021, the Fund did not have a significant exposure to interest rate risk related to fixed income investments.

## iii. Other Price Risk

Impact on net assets	Increase by 10%		Decrease by 10%	
	(\$)	(%)	(\$)	(%)
September 30, 2021	13,074	9.8	(13,074)	(9.8)
March 31, 2021	13,012	9.7	(13,012)	(9.7)

## iv. Credit Risk

As at September 30, 2021 and March 31, 2020, the Fund did not have a significant exposure to credit risk related to fixed income investments.

**(d) Loss Carryforwards**

Non-Capital Losses carryforward	Net Capital Losses carryforward
\$Nil	\$1,330

**(e) Fair Value Classification**

The tables below summarize the fair value of the Fund's investments using the fair value categories described in Note 3.

as at September 30, 2021	Level 1	Level 2	Level 3	Total
Fixed income	–	–	–	–
Equities	130,738	–	–	130,738
Cash equivalents	–	1,824	–	1,824
Derivative assets	–	–	–	–
Derivative liabilities	–	–	–	–
Total	130,738	1,824	–	132,562

  

as at March 31, 2021	Level 1	Level 2	Level 3	Total
Fixed income	–	–	–	–
Equities	130,115	–	–	130,115
Cash equivalents	–	3,279	–	3,279
Derivative assets	–	–	–	–
Derivative liabilities	–	–	–	–
Total	130,115	3,279	–	133,394

There were no transfers between Level 1 and Level 2. Cash equivalents classified as level 2 investments are valued based on amortized cost plus accrued interest which closely approximates fair value.

**NOTES TO INTERIM UNAUDITED FINANCIAL STATEMENTS**

All figures stated in \$000s of Canadian dollars, except for Note 9(a), unless otherwise noted

**9. FUND SPECIFIC INFORMATION (continued)****(f) Commissions**

	(\$)
September 30, 2021	–
September 30, 2020	1

**(g) Securities lending**

as at	Value of securities loaned	Value of collateral received
September 30, 2021	1,825	1,916
March 31, 2021	3,280	3,444

A reconciliation of the gross amount generated from the securities lending transactions to the security lending income to the Fund for the periods ended September 30, 2021 and 2020 is presented below:

	Amount (\$)		Percentage of Total Amount (%)	
	2021	2020	2021	2020
Gross Securities Lending Income	2	4	100.0	100.0
Securities Lending Agent fees	(1)	(1)	(50.0)	(25.0)
Securities Lending Income to the Fund before Withholdings Taxes	1	3	50.0	75.0
Withholding Taxes	–	–	–	–
Securities Lending Income	1	3	50.0	75.0

**(h) Subsequent Event**

In October 2021, Beutel, Goodman & Company Ltd. replaced Sionna Investment Managers Inc. as the Fund's sub-advisor. This replacement was reviewed by the Fund's Independent Review Committee who provided a positive recommendation.

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