

# Counsel International Growth

INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE

For the period ended September 30, 2019

**Fund Manager**

Counsel Portfolio Services Inc.

**Sub-advisor**

Mawer Investment Management Ltd.

This Interim Management Report of Fund Performance contains financial highlights but does not contain either the annual or interim financial statements of the investment fund. If you have not received a copy of the financial statements with this report, you may obtain a copy at no cost, by calling toll-free at 1-877-216-4979, by writing to us at Counsel Portfolio Services Inc, 5015 Spectrum Way, Suite 300, Mississauga, Ontario, L4W 0E4, by visiting our website at [www.counsel.services.com](http://www.counsel.services.com) or by visiting the SEDAR website at [www.sedar.com](http://www.sedar.com).

Securityholders may also contact us using one of these methods to request a copy of the investment fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure. For more information, please refer to the Fund's Simplified Prospectus and Annual Information Form, which may also be obtained, at no cost, using any of the methods outlined above.

Every effort has been made to ensure that the information contained in this report is accurate as of September 30, 2019; however, the Fund cannot guarantee the accuracy or the completeness of this material. Please refer to the Fund's Simplified Prospectus and audited annual financial statements for more information.

## **CAUTION ON FORWARD-LOOKING STATEMENTS**

This report may contain forward-looking statements which reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as: "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions which could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in securities legislation, changes in government regulations, changes in tax law, unexpected judicial or regulatory proceedings, catastrophic events and the ability of Counsel Portfolio Services Inc. to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.

The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.

# Management Discussion of Fund Performance

November 12, 2019

This Management Discussion of Fund Performance presents the views of Counsel Portfolio Services Inc. (“Counsel”) on the significant factors and developments during the period ended September 30, 2019, that have affected the Fund’s performance and outlook. For information on the Fund’s longer-term performance please refer to the *Past Performance* section of the report.

In addition, net asset value (NAV) refers to the value of the Fund or a series as calculated for transaction purposes, on which the discussion of Fund performance is based.

## Results of Operations

### Investment Performance

The performance of the Fund’s Series A securities is discussed below. The performance of all other series offered by the Fund is shown in the *Past Performance* section of this report. Series returns may differ for a number of reasons, including if the series was not issued and outstanding for the entire reporting period and because of different levels of fees and expenses charged to each series. Please refer to the *Series Information* section of this report for the varying management and administration fees payable by series.

During the six-month period, the Fund’s Series A securities returned 0.23% (after deducting fees and expenses). This compares with a 1.65% return of the broad-based MSCI EAFE Index, and a 4.32% return of the style-based MSCI EAFE Growth Index. All index and series returns are calculated on a total return basis in Canadian dollar terms. Investors cannot invest in an index without incurring fees, expenses and commissions, none of which are reflected in the index return.

The broad-based index is designed to measure the performance of the overall international equity market, whereas the Fund invests with a focus on growth-oriented equities. Given the Fund’s composition, the style-based index provides a more meaningful comparison for relative performance.

The Fund underperformed the broad-based and the style-based indices over the period primarily due to security selection within the Health Care and Consumer Staples sectors. Security selection within the Financials and Industrials sectors contributed to performance.

The Fund is unhedged against foreign currencies. During the period, the CAD appreciated by 2.96% against a broad basket of international currencies other than the U.S. Dollar, as weighted in the MSCI EAFE index. As a result, the Fund’s currency exposures have had a negative performance impact on the Fund.

### Net Assets

The Fund’s NAV declined by \$18.6 million, or 4.9%, to \$358.4 million as at September 30, 2019, from \$377.0 million at March 31, 2019. Of this decrease, \$24.0 million was attributable to net redemptions and partially offset by a \$5.4 million increase due to investment performance (after deducting fees and expenses).

### Fees and Expenses

The Management Expense Ratio (“MER”) for Series A of 2.53%, during the period ended September 30, 2019, was slightly lower than the MER of 2.54% for the year ended March 31, 2019. The MERs for all series (before and after waivers or absorptions, if any) are presented in the *Financial Highlights* section of this report.

## Recent Developments

There were many volatile days of news headlines during the third quarter driving markets and this seems to have become the norm. While sifting through the noise, a few major factors that concern the sub-advisor are overall slowing global growth, slowing corporate earnings, and the potential implications from a prolonged trade war between the U.S. and China. Central bank monetary policies and the sheer amount of negative-yielding bonds globally are helping to keep the discount rate on equities low.

Despite the prevailing downward trend of global manufacturing PMIs (purchasing manager indices), there were offsetting positives. The Non-Manufacturing PMI (i.e., Services) was far more resilient. Services are driven by healthy consumer sentiment as employment in the U.S. remained strong, wages rose, and debt servicing continued to be manageable thanks to low interest rates.

Looking to the trade conflict between the U.S. and China, tensions have remained elevated with the discourse’s tone changing from one day to the next. When the U.S. and China export or import less it has a broad impact on other countries. A good example of this is Germany, a primarily export-focused country. German manufacturing has been under pressure in large part due to the actions and rhetoric concerning the trade war. But once again, the news isn’t all negative. Offsets for the trade war include the interest rate cuts in the U.S. and proactive Chinese fiscal policy. The sub-advisor notes that several of the Fund’s holdings have a track record of managing through difficult times.

The Fund is expected to remain unhedged against foreign currencies subject to Counsel’s discretion based on its assessment of currency market conditions.

## Related Party Transactions

### Management and Administration Services

For each applicable series, the Fund paid management fees and administration fees to Counsel at the annual rates specified under *Series Information* in this report and as more fully described in the Simplified Prospectus. In return for the administration fees, Counsel pays all costs and expenses (other than certain specified fund costs) required to operate the Fund. See also *Management Fees*.

### Other Related Party Transactions

Counsel is a subsidiary of IGM Financial Inc. (“IGM”). IGM is a subsidiary of Power Financial Corporation, which in turn is a subsidiary of Power Corporation of Canada. Companies related to Power Corporation of Canada are therefore considered affiliates of Counsel. As at September 30, 2019, the Fund held an investment in common shares of SGS SA (a Swiss company in which a European subsidiary of Power Financial has a significant investment) valued at \$5.2 million. This investment is in accordance with standing instructions approved by the Counsel Funds’ Independent Review Committee (“IRC”) and represents 1.4% of the Fund’s net assets. The IRC issued the approval of the basis that this investment would be made in compliance with Counsel’s policies. Counsel’s policies are designed to ensure that the related party transaction:

- (i) is made free from any influence by an entity related to Counsel and without taking into account any considerations relevant to an entity related to Counsel;
- (ii) represents the business judgment of the sub-advisor, uninfluenced by considerations other than the best interests of the Fund; and
- (iii) achieves a fair and reasonable result for the Fund.

Other investment funds managed by Counsel (“Top Funds”) invest in Series O securities offered by the Fund on a prospectus-exempt basis in accordance with the investment objectives of those funds. Series Private Wealth securities are issued on a prospectus-exempt basis to investors in the IPC Private Wealth program offered by IPC Securities Corporation, an affiliate of Counsel. At September 30, 2019, Top Funds owned 71.6% of the Fund’s NAV and Series Private Wealth investors owned 18.1% of the Fund’s NAV. As of September 30, 2019, Counsel had not received notice of any large redemptions. All related party transactions are based on the NAV per security on each transaction day.

## Management Fees

The Fund's management fees were used by the Manager to pay for: costs of managing the investment portfolio; providing investment analysis and recommendations; making investment decisions; the purchase and sale of the investment portfolio; and providing other services. The Manager also used the management fees to fund commission payments and other compensation (collectively, "Distribution Related Payments") paid to the dealers and brokers for securities of the Fund bought and held by investors. The following dealers, who are affiliated with Counsel, may be entitled to Distribution Related Payments from Counsel on the same basis as unrelated registered brokers and dealers: IPC Securities Corporation, Investors Group Securities Inc., IPC Investment Corporation, Investors Group Financial Services Inc. and Quadrus Investment Services Ltd.

During the period, approximately 35% of the total management fee revenues received from all Counsel funds were used to fund Distribution Related Payments to registered dealers and brokers. In comparison, such Distribution Related Payments for the Fund represented 32% of the management fees paid. This amount is an average percentage of the management fees paid by all series. The actual percentage for each series may be higher or lower than the average depending on the level of trailing commissions and sales commissions paid for that series. The lower proportion of Distribution Related Payments is primarily attributable to fewer commissions related to sales of redemption charge securities of the Fund.

## Series Information

The Fund may issue an unlimited number of securities for each series. The number of issued and outstanding securities of each series is disclosed in *Financial Highlights*. A 10-year history of the major changes affecting the Fund can be found in the Fund's Annual Information Form, available at [www.counselservices.com](http://www.counselservices.com).

	Date of Inception	Minimum Investment (\$)	Management Fee <sup>7</sup> (%)	Administration Fee <sup>7</sup> (%)
Series A <sup>1</sup>	January 7, 2009	1,000	1.99	0.31
Series E <sup>3,8</sup>	January 7, 2009	75,000	1.87	0.31
Series F <sup>2,3</sup>	January 7, 2009	1,000	1.03	0.15
Series I <sup>2,3,4,7</sup>	January 7, 2009	1,000	-	0.15
Series O <sup>3,4</sup>	January 7, 2009	-	-	-
Series Private Wealth <sup>3,6</sup>	January 7, 2009	-	-	0.15

<sup>1</sup> As described in the Fund's Simplified Prospectus, securities of this series purchased under the sales charge purchase option may be subject to a fee of up to 5%; securities purchased under the redemption charge or low-load purchase options may be subject to a redemption fee of up to 6% or 3% respectively.

<sup>2</sup> A negotiable advisory or asset-based fee (plus sales taxes) is payable by investors to their dealer(s) in connection with the securities held in this series. The fee may be collected by Counsel from the investor's account through redemption of securities and remitted to the dealer at the investor's request. Alternatively, the dealer may collect it directly from the investor. Investors in this series may be eligible for a management fee reduction subject to meeting certain requirements as discussed in the Fund's Simplified Prospectus.

<sup>3</sup> Securities of this series are not subject to sales charges or redemption charges.

<sup>4</sup> The management fee for this series is 1.03% and is payable directly to Counsel by the investor generally through the monthly redemption of securities.

<sup>5</sup> There are no management or administration fees for this series since these securities are designed to facilitate fund-of-fund investing where duplication of management fees is prohibited. This series may pay monthly distributions of net income to minimize risks associated with large redemption by other Counsel funds.

<sup>6</sup> There are no management fees for Series Private Wealth. An investor must enter into an agreement to participate in the IPC Private Wealth Program and agree to pay certain asset-based fees.

<sup>7</sup> Counsel may, at its discretion, waive or lower the management fee (either directly or indirectly) and/or administration fee payable by investors.

<sup>8</sup> This series is not available for purchase.

## Past Performance

The indicated rates of return are the historical annual compound total returns, including changes in NAV per security and assuming reinvestment of all distributions. They do not take into account sales, redemption, distribution or optional sales charges, management fees directly payable by investors or income taxes payable by any investor that would have reduced returns. Returns for each series primarily differ because fees and expenses vary for each series. Please refer to *Series Information* for further information. The past performance of the Fund is not necessarily an indication of how it will perform in the future.

If you hold this Fund outside of a registered plan, income and capital gains distributions paid to you increase your income for tax purposes, whether paid in cash or reinvested in additional securities. The amount of reinvested taxable distributions is added to the adjusted cost base of the securities that you own. This would decrease your capital gain or increase your capital loss when you later redeem from the Fund, thereby ensuring that you are not taxed on this amount again. Please consult your tax advisor regarding your personal tax situation.

Past performance may have been impacted by the following events:

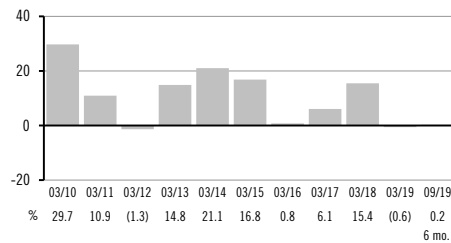
- In January 2010, the Fund began to pay an administration fee. In exchange, the Manager began to pay certain operating costs and expenses that had previously been paid by the Fund.
- Prior to the introduction of the administration fee, certain fees or expenses may have been waived by the Manager.

## Year-by-Year Returns

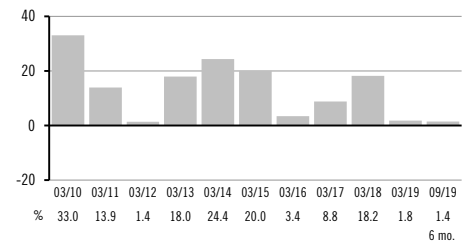
The bar chart shows how much an investment made on the first day of each financial year would have increased or decreased by the end of the respective periods. For the first year of a series, the percentage

shown will be the actual return of the series from its inception date, which can be found under *Series Information*. The chart illustrates how the Fund's performance has changed over time.

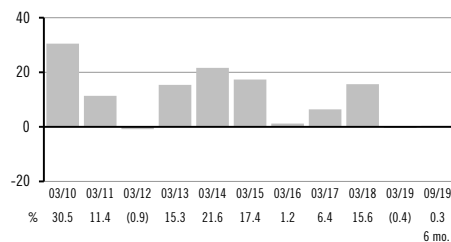
**SERIES A**



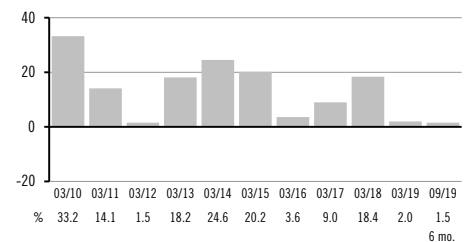
**SERIES I**



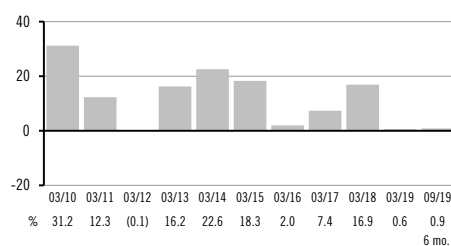
**SERIES E**



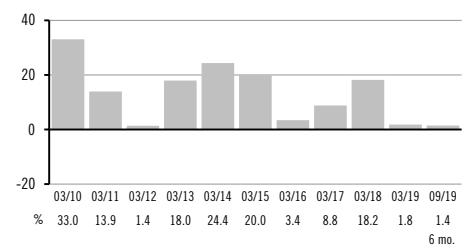
**SERIES O**



**SERIES F**



**SERIES PRIVATE WEALTH**



## Summary of Investment Portfolio

as at September 30, 2019

The largest holdings of the Fund (up to 25) as at the end of the period and the major asset classes in which the Fund was invested are indicated below. The investments and percentages may have changed by the time you purchase securities of this Fund. The top 25 holdings are made available quarterly, 60 days after quarter-end, except for March 31, which is the fiscal year-end for the Fund, when they are available after 90 days. Please see the front page for information about how they can be obtained.

### Summary of Top 25 Holdings

	% of net asset value
Aon PLC	5.3
Air Liquide SA	3.8
Wolters Kluwer NV	3.4
RELX PLC	3.1
Assa Abloy AB B	3.1
Cash and cash equivalents	3.1
Intertek Group PLC	3.0
Bunzl PLC	2.8
Tsuruha Holdings Inc.	2.7
InterContinental Hotels Group PLC	2.7
Deutsche Boerse AG	2.5
Compass Group PLC	2.5
LVMH Moet Hennessy Louis Vuitton SE	2.4
Novartis AG ADR	2.3
Seven & I Holdings Co. Ltd.	2.2
Tencent Holdings Ltd.	2.1
Taiwan Semiconductor Manufacturing Co. Ltd.	2.1
Roche Holding AG Genussscheine	2.1
Recordati SPA	2.0
DBS Group Holdings Ltd.	2.0
Croda International PLC	2.0
Nestle SA Reg.	2.0
Sika AG	2.0
Sampo OYJ A	1.9
Halma PLC	1.9
	<b>65.0</b>

## Summary of Composition of the Portfolio

	% of net asset value
<b>BY ASSET TYPE</b>	
Equities	96.6
Cash and cash equivalents	3.1
Other	0.3
<b>Total</b>	<b>100.0</b>
<b>BY REGION</b>	
Europe ex U.K.	48.4
United Kingdom	21.1
Pacific ex Japan	12.0
Japan	8.9
United States	6.2
Canada	0.3
Cash and cash equivalents	3.1
	<b>100.0</b>
<b>BY SECTOR</b>	
Industrials	24.8
Financials	17.6
Consumer Staples	13.0
Materials	11.2
Consumer Discretionary	10.0
Information Technology	8.8
Health Care	7.6
Communication Services	3.6
Cash and cash equivalents	3.1
Other	0.3
	<b>100.0</b>
<b>CURRENCY EXPOSURE</b>	
Euro	31.0
United Kingdom pounds	21.1
Swiss franc	11.3
Japanese yen	8.9
United States dollars	6.2
Chinese yuan	3.8
Canadian dollars	3.4
Swedish krona	3.1
Danish krone	2.9
South Korean won	2.9
Taiwanese dollars	2.1
Singapore dollars	2.0
Hong Kong dollars	1.2
	<b>100.0</b>

## Financial Highlights

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the past five financial periods (as applicable). In the year a series is established, "period" represents from inception to the end of that period.

Footnotes are presented after *Ratios and Supplemental Data*.

### Net Assets per Security<sup>1</sup>

Series A (in \$)	6 mo	12 mo	12 mo	12 mo	12 mo	12 mo
	Sep. 30	Mar. 31	Mar. 31	Mar. 31	Mar. 31	Mar. 31
	2019	2019	2018	2017	2016	2015
<sup>2</sup> Net assets, beginning of period	23.61	24.82	21.68	20.74	20.59	18.71
Increase (decrease) from operations:						
Total revenue	0.45	0.55	0.52	0.49	0.43	0.49
Total expenses	(0.31)	(0.64)	(0.63)	(0.59)	(0.62)	(0.58)
Realized gains (losses) for the period	0.51	1.31	1.95	0.98	0.89	2.58
Unrealized gains (losses) for the period	(0.58)	(1.45)	1.49	0.38	(0.55)	0.47
<sup>3</sup> Total increase (decrease) from operations	0.07	(0.23)	3.33	1.26	0.15	2.96
Distributions:						
From income (excluding Canadian dividends)	-	-	(0.12)	(0.16)	-	-
From Canadian dividends	-	-	-	-	-	-
From capital gains	-	(0.98)	(0.08)	(0.14)	-	(1.12)
Return of capital	-	-	-	-	-	-
<sup>4</sup> Total annual distributions	-	(0.98)	(0.20)	(0.30)	-	(1.12)
<sup>2</sup> Net assets at period end	23.67	23.61	24.82	21.68	20.74	20.59

Series E (in \$)	6 mo	12 mo	12 mo	12 mo	12 mo	12 mo
	Sep. 30	Mar. 31	Mar. 31	Mar. 31	Mar. 31	Mar. 31
	2019	2019	2018	2017	2016	2015
<sup>2</sup> Net assets, beginning of period	24.20	25.48	22.26	21.32	21.07	19.11
Increase (decrease) from operations:						
Total revenue	0.46	0.57	0.54	0.50	0.44	0.50
Total expenses	(0.30)	(0.62)	(0.61)	(0.54)	(0.54)	(0.51)
Realized gains (losses) for the period	0.52	1.35	2.01	1.00	0.91	2.64
Unrealized gains (losses) for the period	(0.60)	(1.50)	1.54	0.38	(0.57)	0.49
<sup>3</sup> Total increase (decrease) from operations	0.08	(0.20)	3.48	1.34	0.24	3.12
Distributions:						
From income (excluding Canadian dividends)	-	-	(0.14)	(0.20)	-	(0.05)
From Canadian dividends	-	-	-	-	-	-
From capital gains	-	(1.09)	(0.10)	(0.19)	-	(1.14)
Return of capital	-	-	-	-	-	-
<sup>4</sup> Total annual distributions	-	(1.09)	(0.24)	(0.39)	-	(1.19)
<sup>2</sup> Net assets at period end	24.27	24.20	25.48	22.26	21.32	21.07

Series F (in \$)	6 mo	12 mo	12 mo	12 mo	12 mo	12 mo
	Sep. 30	Mar. 31	Mar. 31	Mar. 31	Mar. 31	Mar. 31
	2019	2019	2018	2017	2016	2015
<sup>2</sup> Net assets, beginning of period	24.23	25.57	22.35	21.38	21.04	19.09
Increase (decrease) from operations:						
Total revenue	0.46	0.57	0.54	0.50	0.44	0.50
Total expenses	(0.17)	(0.35)	(0.35)	(0.34)	(0.38)	(0.35)
Realized gains (losses) for the period	0.52	1.36	2.01	1.01	0.91	2.64
Unrealized gains (losses) for the period	(0.60)	(1.53)	1.56	0.38	(0.55)	0.48
<sup>3</sup> Total increase (decrease) from operations	0.21	0.05	3.76	1.55	0.42	3.27
Distributions:						
From income (excluding Canadian dividends)	-	(0.21)	(0.30)	(0.30)	(0.08)	(0.20)
From Canadian dividends	-	-	-	-	-	-
From capital gains	-	(1.18)	(0.22)	(0.27)	-	(1.15)
Return of capital	-	-	-	-	-	-
<sup>4</sup> Total annual distributions	-	(1.39)	(0.52)	(0.57)	(0.08)	(1.35)
<sup>2</sup> Net assets at period end	24.44	24.23	25.57	22.35	21.38	21.04

Series I (in \$)	6 mo	12 mo	12 mo	12 mo	12 mo	12 mo
	Sep. 30	Mar. 31	Mar. 31	Mar. 31	Mar. 31	Mar. 31
	2019	2019	2018	2017	2016	2015
<sup>2</sup> Net assets, beginning of period	24.19	25.56	22.35	21.41	21.06	19.06
Increase (decrease) from operations:						
Total revenue	0.46	0.57	0.54	0.50	0.44	0.50
Total expenses	(0.03)	(0.08)	(0.07)	(0.06)	(0.07)	(0.08)
Realized gains (losses) for the period	0.52	1.36	2.02	1.01	0.92	2.65
Unrealized gains (losses) for the period	(0.61)	(1.55)	1.56	0.36	(0.55)	0.48
<sup>3</sup> Total increase (decrease) from operations	0.34	0.30	4.05	1.81	0.74	3.55
Distributions:						
From income (excluding Canadian dividends)	-	(0.48)	(0.48)	(0.46)	(0.37)	(0.41)
From Canadian dividends	-	-	-	-	-	-
From capital gains	-	(1.19)	(0.34)	(0.42)	(0.01)	(1.16)
Return of capital	-	-	-	-	-	-
<sup>4</sup> Total annual distributions	-	(1.67)	(0.82)	(0.88)	(0.38)	(1.57)
<sup>2</sup> Net assets at period end	24.54	24.19	25.56	22.35	21.41	21.06

Net Assets per Security<sup>1</sup> (continued)

Series O (in \$)	6 mo	12 mo	12 mo	12 mo	12 mo	12 mo
	Sep. 30	Mar. 31	Mar. 31	Mar. 31	Mar. 31	Mar. 31
	2019	2019	2018	2017	2016	2015
<sup>2</sup> Net assets, beginning of period	23.71	25.15	21.98	21.07	20.72	18.78
<b>Increase (decrease) from operations:</b>						
Total revenue	0.45	0.56	0.53	0.49	0.43	0.49
Total expenses	(0.01)	(0.03)	(0.03)	(0.02)	(0.03)	(0.04)
Realized gains (losses) for the period	0.51	1.33	1.98	0.99	0.90	2.61
Unrealized gains (losses) for the period	(0.58)	(1.52)	1.54	0.36	(0.54)	0.46
<sup>3</sup> Total increase (decrease) from operations	0.37	0.34	4.02	1.82	0.76	3.52
<b>Distributions:</b>						
From income (excluding Canadian dividends)	(0.45)	(0.60)	(0.50)	(0.47)	(0.40)	(0.44)
From Canadian dividends	-	-	-	-	-	-
From capital gains	-	(1.18)	(0.35)	(0.43)	(0.01)	(1.17)
Return of capital	-	-	-	-	-	-
<sup>4</sup> Total annual distributions	(0.45)	(1.78)	(0.85)	(0.90)	(0.41)	(1.61)
<sup>2</sup> Net assets at period end	23.62	23.71	25.15	21.98	21.07	20.72
<b>Series Private Wealth</b> (in \$)	<b>6 mo</b>	<b>12 mo</b>	<b>12 mo</b>	<b>12 mo</b>	<b>12 mo</b>	<b>12 mo</b>
	Sep. 30	Mar. 31	Mar. 31	Mar. 31	Mar. 31	Mar. 31
	2019	2019	2018	2017	2016	2015
<sup>2</sup> Net assets, beginning of period	25.01	26.43	23.10	22.13	21.77	19.71
<b>Increase (decrease) from operations:</b>						
Total revenue	0.48	0.59	0.56	0.52	0.46	0.52
Total expenses	(0.03)	(0.08)	(0.07)	(0.06)	(0.07)	(0.08)
Realized gains (losses) for the period	0.54	1.40	2.08	1.04	0.94	2.72
Unrealized gains (losses) for the period	(0.62)	(1.61)	1.62	0.38	(0.56)	0.50
<sup>3</sup> Total increase (decrease) from operations	0.37	0.30	4.19	1.88	0.77	3.66
<b>Distributions:</b>						
From income (excluding Canadian dividends)	-	(0.50)	(0.50)	(0.47)	(0.39)	(0.44)
From Canadian dividends	-	-	-	-	-	-
From capital gains	-	(1.23)	(0.35)	(0.44)	(0.01)	(1.20)
Return of capital	-	-	-	-	-	-
<sup>4</sup> Total annual distributions	-	(1.73)	(0.85)	(0.91)	(0.40)	(1.64)
<sup>2</sup> Net assets at period end	25.37	25.01	26.43	23.10	22.13	21.77

## Ratios and Supplemental Data

Series A	6 mo	12 mo	12 mo	12 mo	12 mo	12 mo
	Sep. 30	Mar. 31	Mar. 31	Mar. 31	Mar. 31	Mar. 31
	2019	2019	2018	2017	2016	2015
<sup>2</sup> Total net asset value (pricing NAV) (\$'000's)	9,937	10,077	11,296	12,538	13,152	12,175
Number of securities outstanding ('000's)	420	427	455	578	634	591
<sup>5</sup> Management expense ratio (%)	2.53	2.54	2.54	2.71	2.83	2.83
<sup>5</sup> Management expense ratio before waivers or absorptions (%)	2.53	2.54	2.54	2.71	2.83	2.83
<sup>6</sup> Trading expense ratio (%)	0.09	0.14	0.11	0.11	0.16	0.21
<sup>7</sup> Portfolio turnover rate (%)	15.37	34.78	27.04	24.32	25.39	45.64
<b>Series E</b>	<b>6 mo</b>	<b>12 mo</b>	<b>12 mo</b>	<b>12 mo</b>	<b>12 mo</b>	<b>12 mo</b>
	Sep. 30	Mar. 31	Mar. 31	Mar. 31	Mar. 31	Mar. 31
	2019	2019	2018	2017	2016	2015
<sup>2</sup> Total net asset value (pricing NAV) (\$'000's)	6,791	7,167	7,088	8,911	13,206	12,509
Number of securities outstanding ('000's)	280	296	278	400	619	594
<sup>5</sup> Management expense ratio (%)	2.36	2.36	2.37	2.39	2.39	2.39
<sup>5</sup> Management expense ratio before waivers or absorptions (%)	2.36	2.36	2.37	2.39	2.39	2.39
<sup>6</sup> Trading expense ratio (%)	0.09	0.14	0.11	0.11	0.16	0.21
<sup>7</sup> Portfolio turnover rate (%)	15.37	34.78	27.04	24.32	25.39	45.64
<b>Series F</b>	<b>6 mo</b>	<b>12 mo</b>	<b>12 mo</b>	<b>12 mo</b>	<b>12 mo</b>	<b>12 mo</b>
	Sep. 30	Mar. 31	Mar. 31	Mar. 31	Mar. 31	Mar. 31
	2019	2019	2018	2017	2016	2015
<sup>2</sup> Total net asset value (pricing NAV) (\$'000's)	15,761	14,852	12,208	6,011	5,652	1,885
Number of securities outstanding ('000's)	645	613	477	269	264	90
<sup>5</sup> Management expense ratio (%)	1.29	1.30	1.30	1.49	1.62	1.60
<sup>5</sup> Management expense ratio before waivers or absorptions (%)	1.29	1.30	1.30	1.49	1.62	1.60
<sup>6</sup> Trading expense ratio (%)	0.09	0.14	0.11	0.11	0.16	0.21
<sup>7</sup> Portfolio turnover rate (%)	15.37	34.78	27.04	24.32	25.39	45.64

## Ratios and Supplemental Data (continued)

Series I	6 mo	12 mo	12 mo	12 mo	12 mo	12 mo
	Sep. 30	Mar. 31	Mar. 31	Mar. 31	Mar. 31	Mar. 31
	2019	2019	2018	2017	2016	2015
<sup>2</sup> Total net asset value (pricing NAV) (\$'000's)	4,538	4,558	3,695	2,376	1,447	1,263
Number of securities outstanding ('000's)	185	188	145	106	68	60
<sup>5</sup> Management expense ratio (%)	0.17	0.17	0.17	0.17	0.17	0.17
<sup>5</sup> Management expense ratio before waivers or absorptions (%)	0.17	0.17	0.17	0.17	0.17	0.17
<sup>6</sup> Trading expense ratio (%)	0.09	0.14	0.11	0.11	0.16	0.21
<sup>7</sup> Portfolio turnover rate (%)	15.37	34.78	27.04	24.32	25.39	45.64

Series O	6 mo	12 mo	12 mo	12 mo	12 mo	12 mo
	Sep. 30	Mar. 31	Mar. 31	Mar. 31	Mar. 31	Mar. 31
	2019	2019	2018	2017	2016	2015
<sup>2</sup> Total net asset value (pricing NAV) (\$'000's)	256,476	272,886	272,280	258,096	234,644	180,558
Number of securities outstanding ('000's)	10,858	11,511	10,828	11,741	11,139	8,715
<sup>5</sup> Management expense ratio (%)	-	-	-	-	-	-
<sup>5</sup> Management expense ratio before waivers or absorptions (%)	-	-	-	-	-	-
<sup>6</sup> Trading expense ratio (%)	0.09	0.14	0.11	0.11	0.16	0.21
<sup>7</sup> Portfolio turnover rate (%)	15.37	34.78	27.04	24.32	25.39	45.64

Series Private Wealth	6 mo	12 mo	12 mo	12 mo	12 mo	12 mo
	Sep. 30	Mar. 31	Mar. 31	Mar. 31	Mar. 31	Mar. 31
	2019	2019	2018	2017	2016	2015
<sup>2</sup> Total net asset value (pricing NAV) (\$'000's)	64,882	67,507	68,036	54,976	36,882	19,621
Number of securities outstanding ('000's)	2,558	2,699	2,575	2,380	1,666	901
<sup>5</sup> Management expense ratio (%)	0.17	0.17	0.17	0.17	0.17	0.17
<sup>5</sup> Management expense ratio before waivers or absorptions (%)	0.17	0.17	0.17	0.17	0.17	0.17
<sup>6</sup> Trading expense ratio (%)	0.09	0.14	0.11	0.11	0.16	0.21
<sup>7</sup> Portfolio turnover rate (%)	15.37	34.78	27.04	24.32	25.39	45.64

<sup>1</sup> These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per security. The information presented is derived from the Fund's financial statements prepared in accordance with IFRS.

<sup>2</sup> The net assets presented here and in the financial statements and this table may differ from the NAV.

<sup>3</sup> NAV and distributions per security figures are based on the actual number of securities outstanding at the relevant time. The increase (decrease) from operations is based on the weighted average number of securities outstanding over the financial period.

<sup>4</sup> Distributions were paid in cash, reinvested in additional securities of the Fund, or both.

<sup>5</sup> MER and MER before waivers or absorptions ("Gross MER") are based on total expenses borne by the Fund, excluding commissions and other portfolio transaction costs, for the stated period and is expressed as an annualized percentage of average daily NAV during the period. In the period a series is established, the MERs and Gross MERs are annualized from the date of inception to the end of the period. MER and Gross MER may be impacted by proposed decreases in management fees and/or administration fees as discussed under *Series Information*.

Where the Fund invests in securities of an Underlying Fund, the MERs and Gross MERs presented for the Fund include the portion of MERs of the Underlying Fund(s) attributable to this investment.

<sup>6</sup> The trading expense ratio ("TER") represents total commissions and other portfolio transaction costs incurred as a percentage of daily average NAV during the period. Where the Fund invests in securities of an Underlying Fund, the TERs presented for the Fund include the portion of TERs of its Underlying Fund(s) attributable to this investment.

<sup>7</sup> The portfolio turnover rate ("PTR") indicates how actively the portfolio advisor manages the investments. A PTR of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher PTR in a period, the greater the trading costs payable by the Fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high PTR and the performance of the Fund. Costs incurred to realign the Fund's portfolio after a fund merger, if any, are excluded from the PTR.

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