Counsel Fixed Income Series I

Key Data

- **Fund Type**: Global Fixed Income
- **Start Date**: March 1, 2006
- **Fund Assets**: $1,044 Million
- **Distributions**: Paid Monthly

Risk Tolerance

- **Yield to Maturity**: 2.83%
- **Duration (Years)**: 5.58

Fund Codes

- **Series SC RC LL**
- **I 510 (fee-for-service)**

Distributions and MER

- **Series SC Dist. ($) MER (%)**
  - **I 0.3990 0.17**

Key Reasons To Invest In This Fund

- Seeks to achieve a high level of income by investing in a diversified Portfolio of money market instruments, primarily Canadian high quality government and corporate bonds, convertibles, income trusts, mortgage securities, as well as dividend-paying common and preferred shares.
- Long-term investment strategy.
- Low tolerance for risk.

How Your Money Is Managed

Counsel Fixed Income may invest in fixed income securities of any quality or term to take advantage of changing economic cycles. The Canadian core fixed income investment specialist pursues a steady flow of income by investing mainly in Canadian government and investment grade corporate fixed income securities. The high yield fixed income investment specialist seeks above average income and capital growth by investing in higher-yield North American corporate bonds, income trusts and stocks. They select securities through fundamental analysis. The global fixed income specialist seeks to primarily generate high current income and secondly, capital appreciation. They invest mainly in fixed income securities from issuers around the world and include debt securities and preferred stock.

Target Asset Allocation¹

- **67% Canadian core fixed income**
- **10% High yield fixed income**
- **23% Global fixed income**

Performance (%) Compound Returns

<table>
<thead>
<tr>
<th>Period</th>
<th>1 mth</th>
<th>3 mth</th>
<th>6 mth</th>
<th>1 yr</th>
<th>3 yr</th>
<th>5 yr</th>
<th>10 yr</th>
<th>Inception</th>
<th>Inception Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Series I</td>
<td>2.41</td>
<td>2.15</td>
<td>2.24</td>
<td>6.57</td>
<td>4.31</td>
<td>4.45</td>
<td>4.96</td>
<td>5.01</td>
<td>3/1/2006</td>
</tr>
</tbody>
</table>

Performance (%) Calendar Year Returns

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>4.32</td>
<td>2.58</td>
<td>10.21</td>
<td>8.74</td>
<td>8.16</td>
<td>5.45</td>
<td>1.07</td>
<td>6.90</td>
<td>4.72</td>
<td>4.13</td>
<td>2.51</td>
<td>2.22</td>
<td>5.26</td>
<td>2.41</td>
</tr>
</tbody>
</table>

Historical Performance ($) Current Value of a $10,000 Investment

$19,891

¹ The asset allocation weights depicted above represent the neutral allocations to the Portfolio. The neutral allocation may comprise of a combination of investments in equities, fixed income securities, securities that are designed to track a market index or in other securities.
Effective Regional Allocation

- Canada
- USA
- Emerging Markets
- Pacifics Japan
- Europe ex. UK
- Japan
- United Kingdom
- Cash
- Other

Investment Mix

- Corporate
- Federal
- Provincial
- Convertible
- Municipal
- Other
- Cash & Cash Equivalents

Top 10 Holdings As at November 30, 2019

<table>
<thead>
<tr>
<th>Effective Holdings</th>
<th>% of NAV</th>
</tr>
</thead>
<tbody>
<tr>
<td>Province of Ontario 2.900% Jun 2, 2028</td>
<td>6.11</td>
</tr>
<tr>
<td>Province of Quebec 2.750% Sep 1, 2028</td>
<td>2.87</td>
</tr>
<tr>
<td>Government of Canada 2.750% Dec 1, 2048</td>
<td>2.63</td>
</tr>
<tr>
<td>Province of Ontario 2.700% Jun 2, 2029</td>
<td>2.50</td>
</tr>
<tr>
<td>Province of Quebec 3.500% Dec 1, 2048</td>
<td>1.83</td>
</tr>
<tr>
<td>Province of Ontario 2.650% Dec 2, 2050</td>
<td>1.80</td>
</tr>
<tr>
<td>Province of Ontario 2.900% Jun 2, 2049</td>
<td>1.68</td>
</tr>
<tr>
<td>Government of Canada Real Ret 1.250% Dec 1, 2047</td>
<td>1.54</td>
</tr>
<tr>
<td>United States Treasury 1.750% Jun 30, 2024</td>
<td>1.48</td>
</tr>
<tr>
<td>Canada Housing Trust 2.350% Jun 15, 2023</td>
<td>1.36</td>
</tr>
</tbody>
</table>

Credit Rating

- AAA
- AA
- A
- BB
- BBB
- B and below
- Unrated

Effective Currency Exposure

The Counsel Investment Solution may use forward contracts to hedge risk related to changes in exchange rates. Counsel has the discretion to change the effective currency exposure at any time after the date of publication. The current target hedge on U.S. dollar exposure is 0.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.