

## COUNSEL | PORTFOLIO SERVICES

# Counsel Growth *portfolio*

INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE

For the period ended September 30, 2017

Fund Manager  
Counsel Portfolio Services Inc.

This Interim Management Report of Fund Performance contains financial highlights but does not contain either the annual or interim financial statements of the investment fund. If you have not received a copy of the financial statements with this report, you may obtain a copy at no cost, by calling toll-free at 1-877-216-4979, by writing to us at Counsel Portfolio Services Inc, 5015 Spectrum Way, Suite 300, Mississauga, Ontario, L4W 0E4, by visiting our website at [www.counsel-services.com](http://www.counsel-services.com) or by visiting the SEDAR website at [www.sedar.com](http://www.sedar.com).

Securityholders may also contact us using one of these methods to request a copy of the investment fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure. For more information, please refer to the Fund's Simplified Prospectus and Annual Information Form, which may also be obtained, at no cost, using any of the methods outlined above.

Every effort has been made to ensure that the information contained in this report is accurate as of September 30, 2017; however, the Fund cannot guarantee the accuracy or the completeness of this material. Please refer to the Fund's Simplified Prospectus and audited annual financial statements for more information.

### CAUTION ON FORWARD-LOOKING STATEMENTS

This report may contain forward-looking statements which reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as: "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions which could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in securities legislation, changes in government regulations, changes in tax law, unexpected judicial or regulatory proceedings, catastrophic events and the ability of Counsel Portfolio Services Inc. to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.

The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.

# Management Discussion of Fund Performance

November 14, 2017

This Interim Management Report of Fund Performance is intended to present the significant factors and developments that have affected the Fund's performance and outlook since March 31, 2017, the Fund's last fiscal year-end. For information on the Fund's longer-term performance, please refer to the *Past Performance* section of the report. In this report, "Counsel" refers to Counsel Portfolio Services Inc., the manager of the Fund.

In addition, net asset value ("NAV") refers to the value of the Fund or a series as calculated for transaction purposes, on which the discussion of Fund performance is based.

## Results of Operations

### Investment Performance

The performance of the Fund's Series A securities is discussed below. The performance of all other series offered by the Fund is shown in the *Past Performance* section of this report. Series returns may differ for a number of reasons, including if the series was not issued and outstanding for the entire reporting period and because of different levels of fees and expenses charged to each series. Please refer to the *Series Information* section of this report for the varying management and administration fees payable by series.

During the 6-month period, the Fund's Series A securities returned 3.14% (after deducting fees and expenses). This compares with the 1.64% return of a blended index comprised of 20% FTSE TMX Canada Bond Universe Total Return Index (returned -0.75%), 60% MSCI World Total Return Index (returned 2.27%) and 20% S&P/TSX Composite Index (returned 1.99%) (the "Blended Index"). All index and series returns are calculated on a total return basis in Canadian dollar terms. Investors cannot invest in an index without incurring fees, expenses and commissions, none of which are reflected in the index returns.

The Fund outperformed the broad-based MSCI World Total Return Index, which returned 2.27%. The broad-based index is comprised of equities and has no exposure to fixed income securities, whereas the Fund invests in equity and fixed-income mutual funds. Given the Fund's composition, the Blended Index provides a more meaningful comparison.

The Fund outperformed the Blended Index due to the underweight positioning of Canadian equities and overweighting U.S. and international equities. Exposure to Counsel Global Small Cap as well as Counsel Global Trend Strategy contributed to the Fund's performance.

The Fund's exposure to Growth mandates also contributed to performance. Counsel International Growth outperformed its benchmark primarily due to security selection in the Industrials and Financials sectors. Counsel U.S. Growth outperformed primarily due to its overweight to and security selection within the Consumer Staples and Information Technology sectors. No exposure to Energy or Telecommunication Services also contributed to performance. Counsel Canadian Growth benefited from security selection in Energy, Industrials, Materials and Telecommunication Services sector. Being overweight in Consumer Discretionary and Industrials also contributed positively to performance.

The Fund's performance was negatively impacted by the performance of its underlying Fixed Income components and an overweighting to the Real Estate sector compared to the broader MSCI World. The Fund's investment in Counsel Fixed Income detracted primarily due to its exposure to high yield fixed income and global fixed income securities, which underperformed investment grade fixed income securities over the period.

In April 2017, the underlying equity funds' target hedge against the U.S. Dollar ("USD") was re-established ranging from 50% to 65% during the period. During the 6-month period, the Canadian dollar ("CAD") appreciated 7.24% against the USD; as a result, the currency hedge contributed to the Fund's performance. Over the period, the underlying equity funds have been generally unhedged against international currencies other than the USD. During the period, the CAD appreciated by 1.27% against a broad basket of international currencies, as weighted in the MSCI EAFE index. As a result, the Fund's non-USD currency exposures have had a negative performance impact on the Fund.

### Net Assets

The Fund's NAV increased by \$10.9 million, or 2.8%, to \$398.9 million as at September 30, 2017, from \$388.0 million at March 31, 2017. Of this increase, \$13.3 million was attributable to investment performance (after deducting fees and expenses) and slightly offset by a \$2.4 million decrease due to net redemptions.

Certain other Counsel Funds ("Top Funds") and/or investment products managed by Counsel's affiliates have large investments in the Fund, see *Other Related Party Transactions* for details. As a result of these investments, the Fund is subject to large transaction risk as discussed in the Simplified Prospectus. Counsel manages this risk to reduce the possibility of any adverse effect on the value of the Fund or on its investors, through such processes as requiring advance notice of large redemptions.

### Fees and Expenses

The Management Expense Ratio ("MER") for Series A of 2.68%, during the period ended September 30, 2017, was lower than the MER of 2.84% for the year ended March 31, 2017. The MER decreased due to a reduction of management fees effective October 28, 2016, as noted in the Series Information section of the report. The MERs (before and after waivers or absorptions, if any) are presented in the *Financial Highlights* section of this report.

### Recent Developments

During the period, the Bank of Canada raised its key policy interest rate twice, both in 25 basis point increments, with the rate now at 1.0%. Expectations within the market are for a third rate hike by mid-2018 at the latest. Rate increases are also well underway in the U.S., where the Federal Reserve is implementing a plan to reduce money supply by selling treasury bonds back into the market. In contrast, the European Central Bank continues to hold its interest rate at 0% but has opened the door to winding down its stimulus program.

Counsel reduced the Fund's exposure to high yield bonds during the period. While the outlook for high yield is mildly positive, we are slightly more cautious on the fundamentals given the rising interest rate environment in North America. Volatility in the financial markets has been exceptionally low, and high yield markets are overvalued in the manager's view.

Counsel continues to view non-North American equity markets, especially emerging markets, as offering better risk-adjusted opportunities. Growth in emerging markets is stabilizing faster than developed markets while inflation is falling. This viewpoint is reflected in the Fund's allocations continuing to be tilted toward global securities.

Despite heightened optimism, in global markets, we are mindful of both equity and fixed-income valuations, especially for U.S. equities. We believe equity valuations are still slightly elevated and are being driven by low interest rates and bond yields. The same can be said of fixed income valuations, which have been artificially compressed by low interest rates used by the central banks to stimulate the economy. Since the low in March 2009, investors have enjoyed above average returns. Although we do not predict a significant downturn, we believe future returns will be relatively muted.

The underlying equity funds currently have a partial USD target hedge. The USD hedge is dynamic and may vary between 0-100% at Counsel's discretion based on its assessment of currency market conditions. It is expected that, in the near term, the underlying equity funds will maintain the current hedge. The Fund is expected to remain generally unhedged against currencies other than the USD for the foreseeable future.

## Related Party Transactions

### Management and Administration Services

For each applicable series, the Fund paid management fees and administration fees to Counsel at the annual rates specified under *Series Information* in this report and as more fully described in the Simplified Prospectus. In return for the administration fees, Counsel pays all costs and expenses (other than certain specified fund costs) required to operate the Fund. See also *Management Fees*.

### Other Related Party Transactions

Series Private Wealth securities are issued on a prospectus-exempt basis to investors in the IPC Private Wealth program offered by IPC Securities Corporation, an affiliate of Counsel. At March 31, 2017, Series Private Wealth investors owned 2.8% of the Fund's NAV. As of March 31, 2017, Counsel had not received notice of any large redemptions. All related party transactions are based on the NAV per security on each transaction day.

The Fund did not rely on an approval, positive recommendation, or standing instruction from the Counsel Funds' Independent Review Committee with respect to any related party transactions.

## Management Fees

The Fund's management fees were used by the Manager to pay for: costs of managing the investment portfolio; providing investment analysis and recommendations; making investment decisions; the purchase and sale of the investment portfolio; and providing other services. The Manager also used the management fees to fund commission payments and other compensation (collectively, "Distribution Related Payments") paid to the dealers and brokers for securities of the Fund bought and held by investors.

The following dealers, who are affiliated with Counsel, may be entitled to Distribution Related Payments from Counsel on the same basis as unrelated registered brokers and dealers: IPC Securities Corporation, Investors Group Securities Inc., IPC Investment Corporation, Investors Group Financial Services Inc. and Quadrus Investment Services Ltd.

During the period, approximately 41% of the total management fee revenues received from all Counsel funds were used to fund Distribution Related Payments to registered dealers and brokers. In comparison, such Distribution Related Payments for the Fund represented 41% of the management fees paid. This amount is an average percentage of the management fees paid by all series. The actual percentage for each series may be higher or lower than the average depending on the level of trailing commissions and sales commissions paid for that series.

## Series Information

The Fund may issue an unlimited number of securities for each series. The number of issued and outstanding securities of each series is disclosed in *Financial Highlights*. A 10-year history of the major changes affecting the Fund can be found in the Fund's Annual Information Form, available at [www.counselinvestments.com](http://www.counselinvestments.com).

	Date of Inception	Minimum Investment (\$)	Management Fee <sup>8</sup> (%)	Administration Fee <sup>8</sup> (%)
Series A <sup>1,3</sup>	January 15, 2002	1,000	2.06	0.31
Series D <sup>2,3,4,10</sup>	February 13, 2006	1,000	1.07	0.15
Series E <sup>4,5</sup>	February 13, 2006	75,000	2.06	0.31
Series I <sup>2,3,4,6,8</sup>	March 1, 2006	1,000	-	0.15
Series Private Wealth <sup>4,7</sup>	February 27, 2014	-	-	0.15
Series Private Wealth I <sup>2,4,9</sup>	May 25, 2017	1,000	1.07	0.15

<sup>1</sup> As described in the Fund's Simplified Prospectus, securities of this series purchased under the sales charge purchase option may be subject to a fee of up to 5%; securities purchased under the redemption charge or low-load purchase options may be subject to a redemption fee of up to 6% or 3% respectively.

<sup>2</sup> A negotiable advisory or asset-based fee (plus sales taxes) is payable by investors to their dealer(s) in connection with the securities held in this series. The fee may be collected by Counsel from the investor's account through redemption of securities and remitted to the dealer at the investor's request. Alternatively, the dealer may collect it directly from the investor. Investors in this series may be eligible for a management fee reduction subject to meeting certain requirements as discussed in the Fund's Simplified Prospectus.

<sup>3</sup> Effective October 28, 2016, the Series A management fee was reduced from 2.36% to 2.06% and the Series D administration fee was reduced from 0.31% to 0.15%. Additionally, the minimum investment for Series I was reduced from \$150,000 to \$1,000.

<sup>4</sup> Securities of this series are not subject to sales charges or redemption charges.

<sup>5</sup> On November 4, 2016, Series E securities were redesignated as Series A securities, resulting in a consolidation of the series' assets.

<sup>6</sup> The management fee for this series is 1.07% and is payable directly to Counsel generally through the monthly redemption of securities.

<sup>7</sup> There are no management fees for Series Private Wealth. An investor must enter into an agreement to participate in the IPC Private Wealth Program and agree to pay certain asset-based fees. Prior to November 21, 2016, this series was called Series P.

<sup>8</sup> Counsel may, at its discretion, waive or lower the management fee (either directly or indirectly) and/or administration fee payable by investors.

<sup>9</sup> This series is available solely to those investing through a private client service offering from IPC Investment Corporation and IPC Securities Corporation.

<sup>10</sup> As of October 27, 2017, Series D securities were renamed Series F securities.

## Past Performance

The indicated rates of return are the historical annual compound total returns, including changes in NAV per security and assuming reinvestment of all distributions. They do not take into account sales, redemption, distribution or optional sales charges, or income taxes payable by any investor that would have reduced returns. The past performance of the Fund is not necessarily an indication of how it will perform in the future.

If you hold this Fund outside of a registered plan, income and capital gains distributions paid to you increase your income for tax purposes, whether paid in cash or reinvested in additional securities. The amount of reinvested taxable distributions is added to the adjusted cost base of the securities that you own. This would decrease your capital gain or increase your capital loss when you later redeem from the Fund, thereby ensuring that you are not taxed on this amount again. Please consult your tax advisor regarding your personal tax situation.

Past performance may have been impacted by the following events:

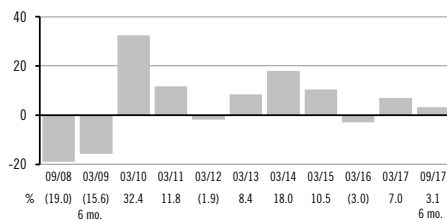
- During some performance measurement periods certain fees or expenses may have been waived or absorbed by the Manager. There is no assurance that fees will be waived in the future.
- In January 2010, the Fund began to pay a fixed administration fee. In exchange, the Manager began to pay certain operating costs and expenses that had previously been paid by the Fund.

## Year-by-Year Returns

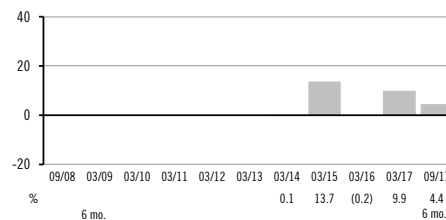
The bar chart shows how much an investment made on the first day of each financial year would have increased or decreased by the end of the respective periods (which is September 30 until 2008, and March 31 thereafter). For the first year of a series,

the percentage shown will be the actual return of the series from its inception date, which can be found under *Series Information*. The chart illustrates how the Fund's performance has changed over time.

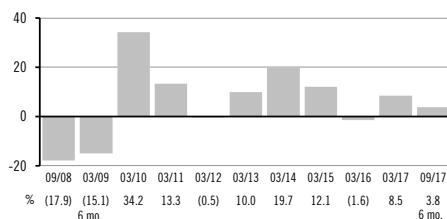
**SERIES A**



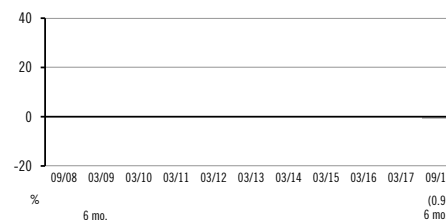
**SERIES PRIVATE WEALTH**



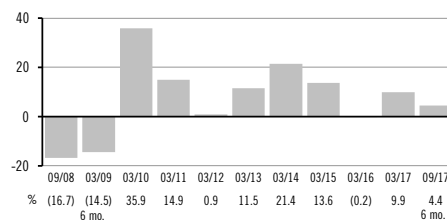
**SERIES D**



**SERIES PRIVATE WEALTH I**



**SERIES I**



## Summary of Investment Portfolio

as at September 30, 2017

The holdings of the Fund as at the end of the period and the major asset classes in which the Fund was invested are indicated below. The investments and percentages may have changed by the time you purchase securities of this Fund. The top 25 holdings are made available quarterly, 60 days after quarter-end, except for March 31, which is the fiscal year-end for the Fund, when they are available after 90 days. Please see the front page for information about how they can be obtained.

The effective allocation shows the regional, sector, or currency exposure of the Fund calculated by including the Fund's proportionate share of its holdings in Underlying Funds. The Simplified Prospectus and other information about each of the Underlying Funds are available on the SEDAR website at [www.sedar.com](http://www.sedar.com).

## Summary of Holdings

	% of net asset value
Counsel Fixed Income Series O	18.2
Counsel Global Small Cap Series O	14.5
Counsel International Growth Series O	12.2
Counsel International Value Series O	12.0
Counsel Global Trend Strategy Series O	11.9
Counsel U.S. Growth Series O	7.1
Counsel U.S. Value Series O	7.0
Counsel Global Real Estate Series O	5.4
Counsel Canadian Growth Series O	5.1
Counsel Canadian Value Series O	5.1
Counsel Short Term Bond Series O	1.5
Cash	0.1
	<b>100.1</b>

## Summary of Composition of the Portfolio

	% of net asset value
<b>UNDERLYING FUND TYPE</b>	
International Equity Funds	50.6
Income Funds	19.7
U.S. Equity Funds	14.1
Canadian Equity Funds	10.2
Global Real Estate	5.4
Cash	0.1
Other	(0.1)
<b>Total</b>	<b>100.0</b>
<b>EFFECTIVE SECTOR ALLOCATION</b>	
Financials	14.5
Information Technology	10.9
Corporate Bonds	10.8
Industrials	9.4
Government Bonds	9.1
Consumer Discretionary	8.9
Real Estate	6.4
Health Care	5.5
Materials	5.3
Energy	5.2
Consumer Staples	4.9
Telecommunication Services	1.6
Utilities	1.3
Cash	0.1
Other	6.1
	<b>100.0</b>
<b>EFFECTIVE REGIONAL ALLOCATION</b>	
Canada	31.8
United States	26.1
Europe ex U.K.	16.3
Pacific ex Japan	9.7
United Kingdom	7.0
Japan	5.1
Latin America	2.9
Middle East and Africa	1.0
Cash	0.1
	<b>100.0</b>
<b>EFFECTIVE CURRENCY EXPOSURE</b>	
Canadian dollars	53.2
Euro	10.6
United States dollars	11.6
United Kingdom pounds	6.6
Japanese yen	4.5
Chinese yuan	2.3
Swiss franc	1.8
South Korean won	1.5
Hong Kong dollars	1.0
Other	6.9
	<b>100.0</b>

## Financial Highlights

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the current period and previous five financial periods (as applicable). In the year a series is established, "period" represents from inception to the end of that period.

Footnotes are presented after *Ratios and Supplemental Data*.

### Net Assets per Security<sup>1</sup>

Series A (in \$)	6 mo Sep. 30 2017	12 mo Mar. 31 2017	12 mo Mar. 31 2016	12 mo Mar. 31 2015	12 mo Mar. 31 2014	12 mo Mar. 31 2013
<sup>2</sup> Net assets, beginning of period	15.30	14.30	14.86	14.57	12.46	11.61
Increase (decrease) from operations:						
Total revenue	0.05	0.32	0.32	0.38	0.31	0.35
<sup>3</sup> Total expenses	(0.21)	(0.42)	(0.43)	(0.44)	(0.40)	(0.34)
Realized gains (losses) for the period	0.20	0.42	0.85	1.86	1.07	0.35
Unrealized gains (losses) for the period	0.43	0.67	(1.17)	(0.37)	1.26	0.60
<sup>4</sup> Total increase (decrease) from operations	0.47	0.99	(0.43)	1.43	2.24	0.96
Distributions:						
From income (excluding Canadian dividends)	-	-	-	-	-	-
From Canadian dividends	-	-	(0.04)	(0.10)	(0.09)	-
From capital gains	-	-	(0.09)	(1.05)	(0.03)	(0.12)
Return of capital	-	-	-	-	-	-
<sup>5</sup> Total annual distributions	-	-	(0.13)	(1.15)	(0.12)	(0.12)
<sup>2</sup> Net assets at period end	15.78	15.30	14.30	14.86	14.57	12.46

Series D (in \$)	6 mo Sep. 30 2017	12 mo Mar. 31 2017	12 mo Mar. 31 2016	12 mo Mar. 31 2015	12 mo Mar. 31 2014	12 mo Mar. 31 2013
<sup>2</sup> Net assets, beginning of period	17.05	15.72	16.33	15.77	13.32	12.43
Increase (decrease) from operations:						
Total revenue	0.06	0.36	0.35	0.42	0.33	0.38
<sup>3</sup> Total expenses	(0.12)	(0.24)	(0.24)	(0.24)	(0.22)	(0.19)
Realized gains (losses) for the period	0.22	0.47	0.93	2.03	1.16	0.38
Unrealized gains (losses) for the period	0.48	0.75	(1.29)	(0.39)	1.35	0.64
<sup>4</sup> Total increase (decrease) from operations	0.64	1.34	(0.25)	1.82	2.62	1.21
Distributions:						
From income (excluding Canadian dividends)	-	-	-	-	-	-
From Canadian dividends	-	-	(0.12)	(0.11)	(0.13)	(0.20)
From capital gains	-	-	(0.25)	(1.14)	(0.04)	(0.12)
Return of capital	-	-	-	-	-	-
<sup>5</sup> Total annual distributions	-	-	(0.37)	(1.25)	(0.17)	(0.32)
<sup>2</sup> Net assets at period end	17.70	17.05	15.72	16.33	15.77	13.32

Series I (in \$)	6 mo Sep. 30 2017	12 mo Mar. 31 2017	12 mo Mar. 31 2016	12 mo Mar. 31 2015	12 mo Mar. 31 2014	12 mo Mar. 31 2013
<sup>2</sup> Net assets, beginning of period	18.09	16.46	17.12	16.30	13.67	12.76
Increase (decrease) from operations:						
Total revenue	0.06	0.38	0.37	0.43	0.34	0.39
<sup>3</sup> Total expenses	(0.02)	(0.03)	(0.03)	(0.03)	(0.03)	(0.02)
Realized gains (losses) for the period	0.24	0.49	0.98	2.11	1.19	0.39
Unrealized gains (losses) for the period	0.51	0.78	(1.35)	(0.41)	1.39	0.66
<sup>4</sup> Total increase (decrease) from operations	0.79	1.62	(0.03)	2.10	2.89	1.42
Distributions:						
From income (excluding Canadian dividends)	-	-	-	-	-	-
From Canadian dividends	-	-	(0.21)	(0.11)	(0.24)	(0.38)
From capital gains	-	-	(0.43)	(1.18)	(0.04)	(0.13)
Return of capital	-	-	-	-	-	-
<sup>5</sup> Total annual distributions	-	-	(0.64)	(1.29)	(0.28)	(0.51)
<sup>2</sup> Net assets at period end	18.89	18.09	16.46	17.12	16.30	13.67

Series Private Wealth (in \$)	6 mo Sep. 30 2017	12 mo Mar. 31 2017	12 mo Mar. 31 2016	12 mo Mar. 31 2015	12 mo Mar. 31 2014	12 mo Mar. 31 2013
<sup>2</sup> Net assets, beginning of period	11.14	10.14	10.54	10.01	10.00	n/a
Increase (decrease) from operations:						
Total revenue	0.04	0.23	0.23	0.26	0.01	n/a
<sup>3</sup> Total expenses	(0.01)	(0.02)	(0.02)	(0.02)	-	n/a
Realized gains (losses) for the period	0.15	0.30	0.61	1.24	-	n/a
Unrealized gains (losses) for the period	0.32	0.49	(0.83)	(0.20)	(0.01)	n/a
<sup>4</sup> Total increase (decrease) from operations	0.50	1.00	(0.01)	1.28	-	n/a
Distributions:						
From income (excluding Canadian dividends)	-	-	-	-	-	n/a
From Canadian dividends	-	-	(0.13)	(0.06)	-	n/a
From capital gains	-	-	(0.26)	(0.71)	-	n/a
Return of capital	-	-	-	-	-	n/a
<sup>5</sup> Total annual distributions	-	-	(0.39)	(0.77)	-	n/a
<sup>2</sup> Net assets at period end	11.63	11.14	10.14	10.54	10.01	n/a

Net Assets per Security<sup>1</sup> (continued)

	6 mo Sep. 30	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31
Series Private Wealth I (in \$)	2017	2017	2016	2015	2014	2013
<sup>2</sup> Net assets, beginning of period	10.00	n/a	n/a	n/a	n/a	n/a
Increase (decrease) from operations:						
Total revenue	0.03	n/a	n/a	n/a	n/a	n/a
<sup>3</sup> Total expenses	(0.04)	n/a	n/a	n/a	n/a	n/a
Realized gains (losses) for the period	0.05	n/a	n/a	n/a	n/a	n/a
Unrealized gains (losses) for the period	(0.14)	n/a	n/a	n/a	n/a	n/a
<sup>4</sup> Total increase (decrease) from operations	(0.10)	n/a	n/a	n/a	n/a	n/a
Distributions:						
From income (excluding Canadian dividends)	-	n/a	n/a	n/a	n/a	n/a
From Canadian dividends	-	n/a	n/a	n/a	n/a	n/a
From capital gains	-	n/a	n/a	n/a	n/a	n/a
Return of capital	-	n/a	n/a	n/a	n/a	n/a
<sup>5</sup> Total annual distributions	-	n/a	n/a	n/a	n/a	n/a
<sup>2</sup> Net assets at period end	9.91	n/a	n/a	n/a	n/a	n/a

## Ratios and Supplemental Data

	6 mo Sep. 30	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31
Series A	2017	2017	2016	2015	2014	2013
Net assets (\$000's)	268,999	289,067	187,070	211,040	210,929	182,935
Number of securities outstanding (000's)	17,048	18,894	13,085	14,199	14,474	14,686
<sup>6</sup> Management expense ratio (%)	2.68	2.84	3.00	3.00	2.98	2.99
<sup>6</sup> Management expense ratio before waivers or absorptions (%)	2.68	2.84	3.00	3.00	2.98	2.99
<sup>7</sup> Trading expense ratio (%)	0.08	0.13	0.11	0.15	0.12	0.13
<sup>8</sup> Portfolio turnover rate (%)	5.36	10.36	18.61	31.95	13.37	8.72
	6 mo Sep. 30	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31
Series D	2017	2017	2016	2015	2014	2013
Net assets (\$000's)	47,028	46,094	36,955	18,695	13,357	6,568
Number of securities outstanding (000's)	2,656	2,703	2,351	1,145	847	493
<sup>6</sup> Management expense ratio (%)	1.39	1.48	1.55	1.54	1.51	1.53
<sup>6</sup> Management expense ratio before waivers or absorptions (%)	1.39	1.48	1.55	1.54	1.51	1.53
<sup>7</sup> Trading expense ratio (%)	0.08	0.13	0.11	0.15	0.12	0.13
<sup>8</sup> Portfolio turnover rate (%)	5.36	10.36	18.61	31.95	13.37	8.72
	6 mo Sep. 30	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31
Series I	2017	2017	2016	2015	2014	2013
Net assets (\$000's)	65,703	41,794	26,921	17,736	10,370	6,750
Number of securities outstanding (000's)	3,478	2,310	1,635	1,036	636	494
<sup>6</sup> Management expense ratio (%)	0.21	0.21	0.19	0.19	0.17	0.17
<sup>6</sup> Management expense ratio before waivers or absorptions (%)	0.21	0.21	0.19	0.19	0.17	0.17
<sup>7</sup> Trading expense ratio (%)	0.08	0.13	0.11	0.15	0.12	0.13
<sup>8</sup> Portfolio turnover rate (%)	5.36	10.36	18.61	31.95	13.37	8.72

## Ratios and Supplemental Data (continued)

	6 mo Sep. 30	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31
<b>Series Private Wealth</b>	<b>2017</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
Net assets (\$'000's)	13,446	11,000	6,034	1,999	1	n/a
Number of securities outstanding (000's)	1,156	987	595	190	-	n/a
<sup>6</sup> Management expense ratio (%)	0.21	0.20	0.19	0.19	0.17	n/a
<sup>6</sup> Management expense ratio before waivers or absorptions (%)	0.21	0.20	0.19	0.19	0.17	n/a
<sup>7</sup> Trading expense ratio (%)	0.08	0.13	0.11	0.15	0.12	n/a
<sup>8</sup> Portfolio turnover rate (%)	5.36	10.36	18.61	31.95	13.37	n/a
	6 mo Sep. 30	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31	12 mo Mar. 31
<b>Series Private Wealth I</b>	<b>2017</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
Net assets (\$'000's)	3,747	n/a	n/a	n/a	n/a	n/a
Number of securities outstanding (000's)	378	n/a	n/a	n/a	n/a	n/a
<sup>6</sup> Management expense ratio (%)	1.34	n/a	n/a	n/a	n/a	n/a
<sup>6</sup> Management expense ratio before waivers or absorptions (%)	1.34	n/a	n/a	n/a	n/a	n/a
<sup>7</sup> Trading expense ratio (%)	0.08	n/a	n/a	n/a	n/a	n/a
<sup>8</sup> Portfolio turnover rate (%)	5.36	n/a	n/a	n/a	n/a	n/a

<sup>1</sup> These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per security. Effective April 1, 2013, information presented is derived from the Fund's audited annual financial statements prepared in accordance with IFRS. Prior to April 1, 2013, if applicable, information is derived from the Fund's audited annual financial statements, prepared in accordance with Canadian GAAP, as defined in Part V of the CPA Canada Handbook.

<sup>2</sup> The net assets per security presented here and in the financial statements and this table may differ from the NAV per security.

<sup>3</sup> Effective April 1, 2013, commissions and other portfolio transaction costs are included in total expenses. Prior to April 1, 2013, if applicable, these costs were reported within realized and unrealized gains (losses) for the period for the purposes of these tables.

<sup>4</sup> NAV and distributions per security figures are based on the actual number of securities outstanding at the relevant time. The increase (decrease) from operations is based on the weighted average number of securities outstanding over the financial period.

<sup>5</sup> Distributions were paid in cash, reinvested in additional securities of the Fund, or both.

<sup>6</sup> MER and MER before waivers or absorptions ("Gross MER") are based on total expenses borne by the Fund, excluding commissions and other portfolio transaction costs, for the stated period and is expressed as an annualized percentage of average daily NAV during the period. In the period a series is established, the MERs and Gross MERs are annualized from the date of inception to the end of the period. MER and Gross MER may be impacted by proposed decreases in management fees and/or administration fees as discussed under *Series Information*.

Where the Fund invests in securities of an Underlying Fund, the MERs and Gross MERs presented for the Fund include the portion of MERs of the Underlying Fund(s) attributable to this investment.

<sup>7</sup> The trading expense ratio ("TER") represents total commissions and other portfolio transaction costs incurred as a percentage of daily average NAV during the period. Where the Fund invests in securities of an Underlying Fund, the TERs presented for the Fund include the portion of TERs of its Underlying Fund(s) attributable to this investment.

<sup>8</sup> The portfolio turnover rate ("PTR") indicates how actively the portfolio advisor manages the investments. A PTR of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher PTR in a period, the greater the trading costs payable by the Fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high PTR and the performance of the Fund. Costs incurred to realign the Fund's portfolio after a fund merger, if any, are excluded from the PTR.

## COUNSEL | PORTFOLIO SERVICES

Client Services 180 Queen St.W., Toronto, ON M5V 3K1 • Toll-Free: 1-877-216-4979 • Fax: (416) 922-5660

Sales & Marketing 5015 Spectrum Way, Suite 300, Mississauga ON L4W 0E4 • Toll-Free: 1-877-625-9885 • Fax: 1-844-378-6247