As at March 31, 2024

## **Key Data**

Fund Type	Global Fixed Income Balanced
Inception Date	Jan 15 2002
Fund Assets	\$231 Million
Distributions	Paid Monthly

#### Risk Tolerance

Low to medium	edium Medium to high	High
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#### **Fund Codes**

Series	Code	Charge
Α	410	front-end

#### Distribution and MER

Series	Dist.(\$)	MER(%)			
Α	0.5383	2.28			
Distributions represent the annual distributions paid during 2023. MER reflected is for September 30, 2023 and includes GST/HST.					



This Portfolio incorporates IPC Portfolio Services' Three Pillars for Sustainable Investing strategy, which includes Active Ownership through corporate engagement and proxy voting, ESG Integration utilized in all our sub advisors' investment processes, and Exclusion of certain companies for ethical reasons.

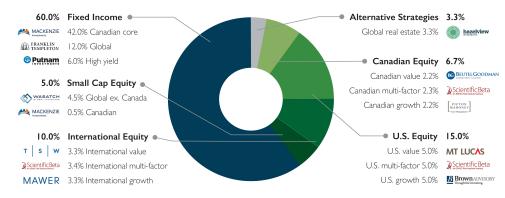
## Key Reasons To Invest In This Portfolio

- Neutral investment strategy aiming to achieve a balance between income and capital growth.
- Seeking exposure to Canadian, U.S. and international equity and fixed income.
- Low to medium tolerance for risk.

#### How Your Money Is Managed

Your Conservative Portfolio is managed from a global perspective, with a style neutral investment strategy. We utilize a comprehensive multi-manager approach, each with their own unique investment methodology. The optimal target mix is diversified by: asset classes, geographic regions, market capitalization, investment managers and investment styles. We maintain the optimal target mix by strategically and automatically rebalancing the Portfolio regularly. The target weights of the Portfolio are periodically reviewed, utilizing capital market assumptions provided by an independent portfolio modelling service, to enhance the risk-return profile of the Portfolio.

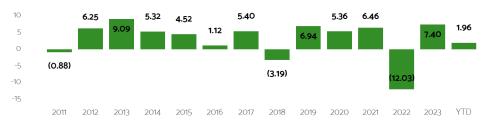
## Target Portfolio Allocation\*



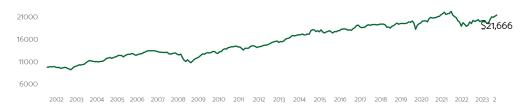
#### Performance (%) Compound Returns

Period	1 mth	3 mth	6 mth	1 yr	3 yr	5 yr	10 yr	Inception Return	Start Date
Series A	1.15	1.96	9.15	6.13	0.89	2.00	2.43	3.55	1/15/2002

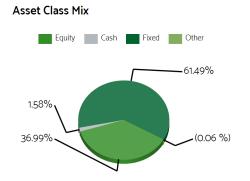
#### Performance (%) Calendar Year Returns



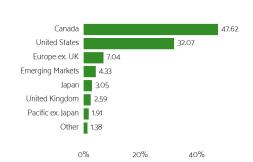
# Historical Performance (\$) Current Value of a \$10,000 Investment



# **Your Portfolio Mix**



## **Effective Regional Allocation**



# **Effective Equity Sector Allocation**



# Top 10 Holdings As at March 31, 2024

Effective holdings of the Portfolio are held either directly, or through an underlying mutual fund. Asset allocations reflected as a percentage of the Portfolio's net asset value.

Underlying Funds/Holdings	% of NAV	Effective Holdings	% of NAV
Counsel Fixed Income Series 'O'	57.41	Province of Ontario 3.65% 06-02-2033	3.02
IPC Multi-Factor U.S. Equity Series 'O'	8.23	Government of Canada 1.75% 12-01-2053	1.63
Counsel Short Term Bond Series 'O'	4.98	Province of Quebec 4.40% 12-01-2055	1.35
Counsel Global Small Cap Series 'O'	4.35	United States Treasury (II) 0.500% Apr 15, 2024	1.29
Counsel U.S. Growth Equity Sr O	4.15	Government of Canada 3.00% 06-01-2034	1.19
IPC Multi-Factor International Equity Series 'O'	3.81	Government of Canada - STN - J	1.17
Counsel U.S. Value Series 'O'	3.42	Province of Quebec 3.60% 09-01-2033	1.04
Counsel International Growth Series 'O'	2.85	Province of Ontario 4.15% 12-02-2054	0.86
Counsel International Value Series 'O'	2.83	Province of Alberta 3.10% 06-01-2050	0.83
Counsel Global Real Estate Series 'O'	2.72	Canadian Mortgage Pools 3.84% 11-01-2028	0.72

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any securityholder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently, and past performance may not be repeated.

<sup>\*</sup>Effective November 7, 2023, the U.S. Growth allocation in this pool/portfolio was assumed by Brown Advisory (previously Marsico Capital Management). The asset allocation weights depicted above represent the neutral allocations to the Portfolio. The neutral allocation may comprise of a combination of investments in equities, fixed income securities, securities that are designed to track a market index or in other securities.