As at October 31, 2018

#### **Key Data**

Fund Type International Equity
Start Date January 7, 2009
Fund Assets \$327 Million
Distributions Paid Annually

#### Risk Tolerance



# Fund Codes Trust Fund Series SC RC LL I 503 (fee-for-service)

# **Distributions and MER**

DISCIDUCIONS UNU MEN						
<u>Series</u>	<u>Dist. (\$)</u>	MER (%)				
1	0.4037	0.17				
Distributions represent the annual distributions paid						
during 2017. MER reflected is for September 30, 2018						
and includes GST	/HST.					

### **Key Reasons To Invest In This Fund**

- Long-term capital growth from equity investments outside of North America.
- · Long-term investment strategy.
- Medium tolerance for risk.

#### **How Your Money Is Managed**

The international value equities investment specialist seeks to invest in securities that are trading below their estimated intrinsic value. Using a fundamental value investing philosophy, the intrinsic value of a stock is determined by analyzing financial statements, business prospects, management strength and identifying potential catalysts to realize shareholder value. Diversification is achieved through investments in a variety of sectors across the international market. Depending on the prevailing market conditions, Counsel International Value may also invest in equity and fixed income securities of issuers anywhere in the world.

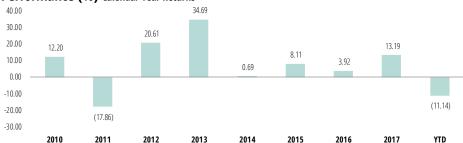
#### **Investment Specialist**

One of the most important factors for Portfolio success is having the ideal investment specialist for your investment. The investment specialist selected for Counsel International Value is Mackenzie Investments<sup>1</sup>.

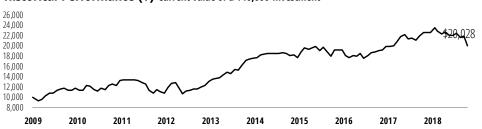
#### Performance (%) Compound Returns

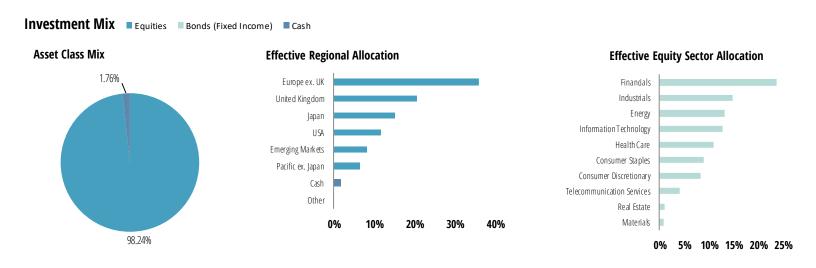
								Inception	Inception
Period	1 mth	3 mth	6 mth	1 yr	3 yr	5 yr	10 yr	Return	Date
Series I	-8.49	-10.55	-11.71	-11.18	1.49	3.19		7.35	1/7/2009

#### Performance (%) Calendar Year Returns



## Historical Performance (\$) Current Value of a \$10,000 Investment





Top 10 Holdings As at August 31, 2018

Effective Holdings	% of NAV
Royal Dutch Shell PLC	4.30
Hitachi Ltd.	4.17
UBS Group AG	3.83
BNP Paribas SA	3.72
ING Groep NV	3.59
CK Hutchison Holdings Ltd.	3.55
British American Tobacco PLC	3.42
Allergan PLC	3.36
Baidu Inc.	3.23
AXA SA	3.14

<sup>&</sup>lt;sup>1</sup> An affiliated registrant of Counsel Portfolio Services Inc.