As at October 31, 2018

Key Data

Fund Type

Global Fixed Income Balanced

Start Date
July 20, 2012

Fund Assets
\$45 Million

Distributions
Paid Monthly

Risk Tolerance

Low	Low to	Medium	Medium to	High
2011	medium	Wiculaiii	high	

Fund Codes Trust Fund					
<u>Series</u>	<u>SC</u>	<u>RC</u>	<u>II</u>		
T	165	166	167		

Distributions and MER					
<u>Series</u>	<u>Dist. (\$)</u>	MER (%)			
T	0.2351	2.57			
Distributions represent the annual distributions paid					
during 2017. MER reflected is for September 30, 2018					
and includes GST/HST.					

Target Portfolio Mix

Asset class





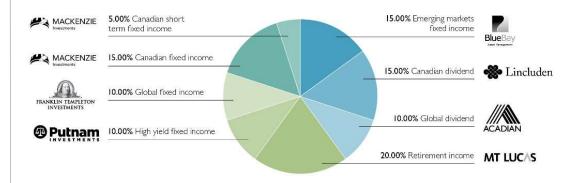
Key Reasons To Invest In This Portfolio

- Seeks to provide regular income with the potential for long-term capital growth.
- Low tolerance for risk.

How Your Money Is Managed

Your High Income Portfolio is managed from a global perspective, with a style neutral investment strategy. We utilize a comprehensive multi sub-advisor approach, each with its own unique investment methodology. The optimal target mix is diversified by: asset classes, geographic regions, market capitalization, investment managers and investment styles. We maintain the optimal target mix by strategically and automatically rebalancing the Portfolio regularly. The target weights of the Portfolio are periodically reviewed, utilizing capital market assumptions provided by an independent portfolio modelling service, to enhance the risk-return profile of the Portfolio.

Target Asset Allocation¹



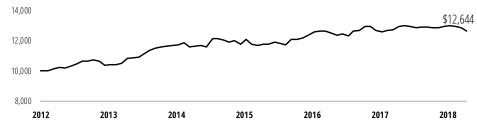
Performance (%) Compound Returns

								Inception	Inception
Period	1 mth	3 mth	6 mth	1 yr	3 yr	5 yr	10 yr	Return	Date
Series T	-1.58	-2.62	-1.79	-2.35	2.34	3.12		3.81	7/20/2012

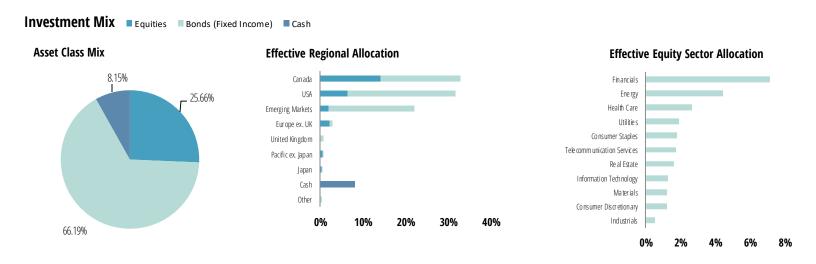
Performance (%) Calendar Year Returns



Historical Performance (\$) Current Value of a \$10,000 Investment



¹ The asset allocation weights depicted above represent the neutral allocations to the Portfolio. The neutral allocation may comprise of a combination of investments in equities, fixed income securities, securities that are designed to track a market index or in other securities.



Top 10 Holdings

Effective holdings of the Portfolio are held either directly, or through an underlying mutual fund. Asset allocations reflected as a percentage of the Portfolio's net asset value.

Underlying Funds/Holdings	% of NAV	Effective Holdings	% of NAV
Counsel Retirement Income Portfolio Series 'O'	20.08	iShares Barclays 1 - 3 Year Treasury Bond ETF	13.33
Counsel Canadian Core Fixed Income Series 'O'	15.10	iShares Mortgage Real Estate Capped ETF	1.21
Bluebay Emerging Markets Corp Bond Fund Series 'O'	14.73	Powershares Senior Loan ETF	1.21
Counsel Canadian Dividend Series 'O'	14.29	Royal Bank of Canada	0.93
Counsel North American High Yield Bond Series 'O'	10.39	Province of Ontario 2.900% Jun 2, 2028	0.91
Counsel Global Fixed Income Series 'O'	9.86	Province of Ontario 2.900% Jun 2, 2049	0.89
Counsel Global Dividend Series 'O'	9.82	The Toronto-Dominion Bank	0.85
Counsel Short Term Bond Series 'O'	5.10	iShares 0 - 5 Year High Yield Corporate Bond ETF	0.80
		iShares iBoxx \$ High Yield Corporate Bond ETF	0.80
		Markit Cdx North American High Yield	0.80

Effective Currency Exposure

Counsel Portfolio Services uses forward contracts to hedge against unfavourable performance from changes in the U.S. Dollar ("USD") exchange rate when Counsel expects the USD to decrease in value.

	Canadian Dollar Exposure	Foreign Currency Exposure
Before Hedging	35.90%	64.10%
After Hedging	79.25%	20.75%